



**NEWS RELEASE**

**FOR IMMEDIATE RELEASE**

**THE M&A ADVISOR ANNOUNCES WINNERS  
OF THE 5<sup>TH</sup> ANNUAL MIDDLE MARKET FINANCING AWARDS  
AT CHICAGO GALA**

**CHICAGO, June 22, 2010** — [The M&A Advisor](#) announced the winners of the 2010 Financing Awards to a vibrant crowd last night at the 5<sup>th</sup> Annual Middle-Market Financing Awards Gala at the Drake Hotel in Chicago, IL. The event was hosted by FOX Business Network reporter, Jeff Flock.

“In these tough economic times we should praise these firms for rising to the challenge to seize and close middle-market deals,” said Roger Aguinaldo, CEO of *The M&A Advisor*. “All financing award recipients are true industry leaders and it is our honor to recognize them.”

The Financing Awards Gala honored deal-teams, deal-makers, and firms whose activities set the standard for the industry. This year, 99 finalists in 26 categories were chosen. An independent body of experts who represent a cross-section of the middle-market financing industry determined the ultimate recipients of the awards. Winners were revealed “Academy-Award style” at the gala.

**A Complete list of the winners is attached.**

Since 1998, The M&A Advisor has been connecting professionals in the mergers and acquisitions, distressed investing and related financial industries through its leading conferences and awards galas, M&A Alerts newsletter and online community. For more information on The M&A Advisor, please contact 1.877.99.MERGE (1.877.996.3743) or [www.maadvisor.com](http://www.maadvisor.com).

**Contact:**

Steve Rose  
The Rose Group  
[trg@optonline.net](mailto:trg@optonline.net)  
203-329-8871 (o)  
917-822-9672 (m)



## Winners of the 5<sup>th</sup> Annual Middle-Market Financing Awards

### MAJOR CATEGORIES

#### **Middle-Market M&A Financing Deal of the Year (\$100 mm and Above)**

Refinancing of Hostway Corporation *Houlihan Lokey*

#### **Middle-Market M&A Financing Deal of the Year (Below \$100 mm)**

Acquisition of a 422MW wind portfolio from 3E by AES Corporation *Jordan, Knauff & Company*

#### **Debt Financing Deal of the Year (\$75 mm and Above)**

Refinancing of Hostway Corporation *Houlihan Lokey*

#### **Debt Financing Deal of the Year (Below \$75 mm)**

Refinancing of San Diego Union Tribune by PNC Business Credit *Platinum Equity*

#### **Equity Financing Deal of the Year (\$100 mm and Above)**

Sale of Ovation Pharmaceuticals to H. Lundbeck A/S *GTCR*

#### **Equity Financing Deal of the Year (Below \$100 mm)**

Common Stock Follow-on Offering for Broadwind Energy, Inc. *Macquarie Capital (USA) Inc.*

#### **Distressed Financing Deal of the Year**

Reorganization and Acquisition of Recycled Paper Greetings, Inc. *Akin Gump Strauss Hauer & Feld LLP*

#### **Acquisition Financing Deal of the Year**

ESOP buyout of International Intimates, Inc. *CSG Partners, LLC*

#### **Debt Financing Deal-Maker of the Year**

Christopher D. Wilson,  
*Fortitude MB, LLC*

#### **Equity Financing Deal-Maker of the Year**

Thomas E. Knauff,  
*Jordan, Knauff & Company*

### SECTOR DEAL CATEGORIES



**Media, Entertainment or Telecom Deal of the Year**

Refinancing of Hostway Corporation *Houlihan Lokey*

**Consumer and Retail Products Deal of the Year (\$50 mm and Above)**

The Great Atlantic & Pacific Tea Company's equity and bond offerings *Akin Gump Strauss Hauer & Feld LLP*

**Consumer and Retail Products Deal of the Year (Below \$50 mm)**

Investment in Sambazon by Verlinvest, RC Fontis Partners and Partnership Capital Growth *Partnership Capital Growth*

**Consumer Services Deal of the Year**

Sale of ATI Enterprises, Inc. to BC Partners *Robert W. Baird & Co.*

**Energy Deal of the Year (includes alternative energy, etc)**

Acquisition of leases and assets from Pacific Energy Resources Ltd. by Rise Energy Beta, LLC; Beta Operating Company, LLC; and SP Beta Properties, LLC *Haynes and Boone, LLP*

**Financial Services Deal of the Year (institutional or consumer services)**

Acquisition of Logical Information Machines, Inc. by Morningstar, Inc. *Marlin & Associates*

**Healthcare/Life Sciences Deal of the Year (pharmaceutical, biotech, etc)**

Sale of Ovation Pharmaceuticals to H. Lundbeck A/S *GTCR*

**Industrial Manufacturing/Distribution Deal of the Year**

Sale of Tangent Rail Corporation to Stella-Jones Inc. *BB&T Capital Markets/Windsor Group*

**Information Technology Deal of the Year (includes internet, computers, etc)**

Acquisition of Vhayu Technologies by Thomson Reuters *Marlin & Associates*

**Professional Services Deal of the Year (B-to-B focus)**

Sale of Vista Research to Guidepoint Global *Marlin & Associates*

**FIRM AND PRODUCT/SERVICE OF THE YEAR CATEGORIES**

**Investment Banking Firm of the Year**



Houlihan Lokey

**Boutique Investment Banking Firm of the Year**  
Partnership Capital Growth

**Law Firm of the Year**  
Akin Gump Strauss Hauer & Feld LLP

**Debt Financing Agent of the Year**  
Golub Capital

**Equity Financing Agent of the Year**  
Houlihan Lokey

**Product/Service of the Year**  
Merrill Datasite Virtual Data Room Solution