



## 18<sup>TH</sup> ANNUAL M&A ADVISOR AWARDS FINALISTS

### I. SECTOR DEAL OF THE YEAR

#### ENERGY DEAL OF THE YEAR

##### **Acquisition of Oildex by DrillingInfo**

Vaquero Capital

Intertek

##### **Restructuring of PetroQuest Energy**

FTI Consulting

Houlihan Lokey

Seaport Global Securities

Dacarba

Heller, Draper, Patrick, Horn & Manthey, LLC.

Akin Gump

Porter Hedges LLP

##### **Subordinated Preferred Equity Investment into Energy Distribution Partners**

Jordan, Knauff & Company

Energy Distribution Partners

##### **Acquisition of Westinghouse Electric Company by Brookfield Business Partners**

Pillsbury Winthrop Shaw Pittman LLP

Weil, Gotshal & Manges

Milbank, Tweed, Hadley & McCloy LLP

Willkie Farr & Gallagher LLP

##### **Recapitalization of kV Power by Rock Hill Capital**

Romanchuk & Co.

Atkins, Hollmann, Jones, Peacock, Lewis & Lyon, Inc.

Rock Hill Capital

##### **Restructuring of Jones Energy, Inc.**

Epiq

Kirkland & Ellis

Jackson Walker L.L.P

Davis Polk & Wardwell LLP

##### **Merger of Transocean and Ocean Rig**

Seward & Kissel LLP

Transocean Ltd.

Ocean Rig UDW Inc.

Ogier

King & Spalding LLP

Hamburger

Maples and Calder

Wenger & Vieli Ltd

##### **Acquisition of EQT Core Conventional Appalachia by Diversified Gas & Oil PLC**

Stifel

RBC

### FINANCIALS DEAL OF THE YEAR

##### **Acquisition of First Team Resources Corporation by King Bancshares, Inc.**

GLC Advisors & Co.

Morris Laing

First Team Resources Corporation

K Coe Isom

King Bancshares, Inc.

Stinson

##### **Merger of Lourdmurray with Delphi Private Advisors, with an investment from HighTower**

Republic Capital Group

Lourdmurray

Delphii Private Advisors

HighTower

Solomon Ward Seidenwurm & Smith, LLP

**Acquisition of 1st Global Inc. by Blucora Inc.**

Haynes and Boone, LLP  
 Foley & Lardner, LLP  
 ERG Capital

PJT Partners  
 Blucora

**Merger of National Commerce Corporation with and into CenterState Bank Corporation**

Maynard Cooper & Gale P.C.  
 Nelson Mullins Riley & Scarborough

Raymond James  
 Keefe, Bruyette & Woods Inc.

**Acquisition of JetPay by NCR**

FT Partners  
 JetPay

NCR

**Acquisition of Ozark National Life Insurance by National Western Life Insurance Company**

Merger & Acquisition Services, Inc  
 CNS Corporation  
 Ozark National Life Insurance

Stinson Leonard Street LLP  
 Eversheds Sutherland LLP

**Sale of Hyperwallet to Paypal**

Raymond James  
 Hyperwallet

PayPal

**Series E Financing of Marqeta led by Coatue Management**

FT Partners  
 Coatue Management

Marqeta

**MATERIALS DEAL OF THE YEAR****Sale of Robert Allen Duralee Group to RADG Holdings**

SSG Capital Advisors LLC  
 RAS Management Advisors, LLC  
 Hahn & Hessen LLP  
 Otterbourg, P.C.

Perkins Coie LLP  
 Winchester, Sellers, Foster & Steele, P.C.  
 White and Williams LLP

**Acquisition of North American Railway Steel Tie Corporation (NARSTCO) by RailWorks Corp**

Clayton Capital Partners

RailWorks Corp

**Divestiture of global assets to facilitate the merger of Praxair with Linde**

Deloitte Consulting LLP  
 McDermott Will & Emery  
 Linde Aktiengesellschaft

Taiyo Nippon Sanso Corporation  
 Praxair  
 Messer Industries GmbH

**Acquisition of Goldcorp Inc. by Newmont Mining Corporation**

White & Case  
 BMO Capital Markets  
 Citi  
 Goldman Sachs  
 Wachtell, Lipton, Rosen & Katz, Goodmans LLP  
 TD Securities

BofA Merrill Lynch  
 Cassels Brock & Blackwell LLP  
 Neal Gerber & Eisenberg LLP  
 Fort Capital Partners  
 Osler, Hoskin & Harcourt LLP

**Sale of Republic Metals Corporation to Asahi Holdings, Inc.**

SSG Capital Advisors LLC  
 Paladin Management Group, LLC  
 Akerman LLP  
 Luskin Stern & Eisler LLP  
 RPA Advisors, LLC

Cooley LLP  
 CBIZ, Inc.  
 Arnold & Porter  
 Ernst & Young LLP

**Acquisition of Reed's Metals, Inc. by Union Corrugating Company**

Generational Capital Markets  
 Reed's Metals  
 Brunini, Grantham, Grower & Hewes, PLLC  
 Industrial Opportunity Partners

Union Corrugating  
 McDermott Will & Emery LLP  
 VRA Partners

**Sale of Clean Earth by Compass Diversified Holdings**

The Compass Group  
 Moelis & Company LLC  
 Houlihan Lokey

Squire Patton Boggs (US) LLP  
 Alvarez & Marsal  
 BMO Capital Market

**Acquisition of ArrMaz Custom Chemicals by Arkema**

The Valence Group  
 Lazard Middle Market  
 Moelis & Company

Proskauer Rose  
 Kirkland & Ellis  
 Nob Hill Law Group

## TELECOMMUNICATION SERVICES DEAL OF THE YEAR

**Sale of TRUSTID, Inc. to Neustar, Inc. (Golden Gate Capital)**

Raymond James

Golden Gate Capital

**Acquisition of Texas Utility Engineering by EN Engineering**

Generational Capital Markets  
 Jackson Walker  
 Texas Utility Engineering Inc.  
 Lange, Poteet, & Co., LLP

EN Engineering  
 McGuireWoods  
 General Atlantic Service Company  
 Civic Partners

**Sale of GreatCall to Best Buy**

Raymond James  
 GTCR  
 GreatCall

Best Buy Co., Inc.  
 PwC  
 Goldman Sachs

**Acquisition of 15 television stations in 10 U.S. markets from Cordillera Communications by The E.W. Scripps Company**

BakerHostetler  
 Cordillera Communications, LLC  
 Cooley LLP

Methuselah Advisors  
 The E.W. Scripps Company  
 Wells Fargo

**Acquisition of Qualitynet by VIVA**

Kuwait Telecommunications Company  
 Bahrain Telecommunications Company B.S.C

National Bank of Kuwait (NBK)

**Acquisition of Radisys Corporation by Reliance Industries**

Raymond James  
 Radisys

Reliance Industries

**Acquisition of Legacy Telecommunication by Enertech and Tower Arch Capital**

JD Merit & Company  
 Enertech Resources Holdings

Tower Arch Capital  
 Legacy Telecommunications, Inc.

**Acquisition of Deep Blue Communications by Comcast**

Leonis Partners

Comcast

## CONSUMER DISCRETIONARY DEAL OF THE YEAR (\$10MM-\$25MM)

**Acquisition of Hydrow by L Catterton**

L Catterton

Hydrow

**Acquisition of Legends Express Car Wash by WhiteWater Express Car Wash**

Holland & Knight  
 Barton Creek Capital

SkyKnight Capital  
 WhiteWater Express Car Wash

**Sale of Straye Footwear to BBC International**

Objective Capital Partners  
 Straye Footwear

The Bookkeeping Boutique  
 BBC International

**Sale of Robert Allen Duralee Group to RADG Holdings**

SSG Capital Advisors LLC  
 RAS Management Advisors, LLC  
 Hahn & Hessen LLP  
 Otterbourg, P.C.

Perkins Coie LLP  
 Winchester, Sellers, Foster & Steele, P.C.  
 White and Williams LLP

**Sale of Pride Family Brands to Brown Jordan**

SSG Capital Advisors LLC  
 Getzler Henrich & Associates LLC  
 Saul Ewing Arnstein & Lehr LLP

Pride Family Brands  
 Blank Rome LLP  
 DLA Piper

**Acquisition of Allwaste Services by Waste Management**

Generational Capital Markets  
 Allwaste Services Inc.

Newsome Law  
 Waste Management

**Acquisition of Nutrafol by L Catterton**

L Catterton

Nutrafol

**Restructuring of Diesel USA, Inc.**

Arent Fox LLP  
 Young Conaway Stargatt & Taylor, LLP

Getzler Henrich & Associates LLC

**CONSUMER DISCRETIONARY DEAL OF THE YEAR (\$50MM-\$100MM)****Restructuring of Steel City Media**

Gordian Group  
 Carmody MacDonald  
 Smithwick & Belendiuk

Alix Partners  
 Quinn Emanuel  
 Moore & Van Allen

**Sale of DFA Holding Company, Inc. to the DFA New York Employee Stock Ownership Trust**

CSG Partners  
 DFA New York LLC  
 Morrison Cohen

Bradley Arant Boult Cummings  
 Argent Financial Group

**Sale of San Felasco by Harvest Health & Recreation, Inc.**

Young America Capital

Harvest Health & Recreation

**Acquisition of Jurassaic Quest by L2 Capital**

Statesman Corporate Finance

L2 Capital

**Capitalization of Grupo Turistore subscribed by Alta Growth Capital and Nexxus Capital**

PC Capital  
 Grupo Turistore

Nexxus Capital  
 Alta Growth Capital

**Sale of Alliance Cosmetics Group to Mandom Corporation**

BDA Partners

Mandom Corporation

**Acquisition of City Gear by Hibbett Sports**

Bass, Berry & Sims PLC  
 Fifth Third Securities  
 Wyatt, Tarrant & Combs  
 Bradley Arant Boult Cummings LLP

PJ Solomon  
 Hibbett Sports, Inc.  
 Bank of America  
 Regions Bank

**Acquisition of Aftermath, a portfolio company of Serent Capital, by Abry Partners**

MHT Partners  
 Serent Capital

Abry Partners

**CONSUMER DISCRETIONARY DEAL OF THE YEAR (OVER \$100MM)****Acquisition of Tonal by L Catterton**

L Catterton

Tonal

**Sale of Urban Armor Gear, LLC to Hammond, Kennedy, Whitney & Company, Inc.**

D.A. Davidson  
Urban Armor Gear, LLC  
Greenburg Traurig

Hammond, Kennedy, Whitney & Company, Inc.  
Taft Stettinius & Hollister  
PFK O'Connor Davies

**Acquisition of Canidae by L Catterton**

L Catterton

Canidae

**Sale of Polartec to Milliken & Company**

Lazard Middle Market  
Polartec

Versa Capital Management  
Milliken & Company

**Sale of Leyou to Warburg Pincus**

BDA Partners

Warburg Pincus

**Acquisition of Remington Products Company by Gridiron Capital**

Cascade Partners

Gridiron Capital

**Acquisition of SodaStream International by PepsiCo**

Centerview Partners  
The Goldman Sachs Company  
Perella Weinberg Partners  
Davis Polk & Wardwell  
Gibson Dunn & Crutcher

Herzog Fox & Neeman  
Shearman & Sterling  
Meitar Liquornik Geva Lasham Tal  
White & Case  
Paul, Weiss, Rifkind, Wharton & Garrison

**Restructuring of Claire's Stores**

FTI Consulting  
Weil, Gotshal & Manges LLP

Claire's Stores

**CONSUMER STAPLES DEAL OF THE YEAR**

**Sale of Kane Beef to JDH Capital**

Gordian Group  
The Claro Group  
Okin Adams

JDH Capital  
Kirkland & Ellis LLP

**Acquisition of Louisiana Fish Fry by Peak Rock Capital**

GulfStar Group  
Louisiana Fish Fry  
Kean Miller  
Peak Rock

McDermott, Will & Emery  
PwC  
Willis Towers Watson

**Acquisition of Yucatan Foods, LP by Landec Corporation**

D.A. Davidson  
Yucatan Foods, L.P.  
Piper Jaffray & Co.  
The Giannuzzi Group LLP  
Moss Adams

Landec Corporation  
Godfrey & Kahn S.C.  
Deloitte Tax LLP  
ABD Insurance and Financial Services

**Acquisition and integration of Harry's Fresh Foods, and separation of "Stockpot" from Campbell's, by Kettle Cuisine**

West Monroe Partners  
Kettle Cuisine  
Campbell Soup Company  
Kainos Capital

BNP Paribas  
Weil, Gotshal & Manges  
PwC

**Divestment of 51% stake in Al Kabeer Group by Savola Group**

Alpen Capital (ME) Ltd

Savola Group

**Acquisition of Cholula by L Catterton**

L Catterton

Cholula

**Merger of Dogfish Head Brewery with the Boston Beer Company**

McDermott Will & Emery  
Nixon Peabody

The Boston Beer Company  
Dogfish Head Brewery

**Acquisition of Good Food Holdings by EMart**

Dentons  
Paul Hastings  
Piper Jaffray & Co  
KPMG - Financial Due Diligence

EY (Korea)  
EY (US)  
Citigroup  
McMillanDoolittle

**HEALTHCARE AND LIFE SCIENCES DEAL OF THE YEAR (\$10MM-\$100MM)****Acquisition of CiVentiChem LLC by Sterling Pharma Solutions**

Wombat Capital Markets  
CiVentiChem  
Smith Anderson

Sterling Pharma Solutions  
Womble Bond Dickinson

**Sale of Focus on Therapeutic Outcomes to NetHealth**

Leonis Partners  
Focus On Therapeutic Outcomes

NetHealth

**Acquisition of AppleWhite Dental LLC by Cordental Group**

Cleary Gull Inc.  
Tonka Bay Equity Partners LLC  
AppleWhite Dental LLC

New MainStream Capital  
Cordental Group

**Acquisition of Gibraltor Laboratories by Sotera Health**

Capstone Headwaters

Sotera Health

**Acquisition of Neighbors Health by Multiple Parties**

FTI Consulting  
Porter Hedges LLP  
Houlihan Lokey  
Key Bank  
Reed Smith

BRG Capstone  
Cole Schotz  
Glass Ratner  
ZT Corporate

**Sale of Reliant Care Management's Skilled Nursing Facilities Portfolio to Griffin-American Healthcare REIT IV, Inc.**

Dresner Partners Investment Banking

Griffin-American Healthcare REIT IV, Inc.

**Sale of One Homecare Solutions to WayPoint Capital Partners**

Holland & Knight  
One Homecare Solutions

Waypoint Capital

**Acquisition of Putnam Associates by UDG Healthcare plc**

Clearsight Advisors

UDG Healthcare plc

**HEALTHCARE AND LIFE SCIENCES DEAL OF THE YEAR (\$100MM-\$1B)****Creation of OneOncology by Tennessee Oncology and General Atlantic**

Bass, Berry & Sims PLC  
Tennessee Oncology, PLLC  
OneOncology

Sheppard Mullin  
General Atlantic  
Paul, Weiss, Rifkind, Wharton & Garrison LLP

**Acquisition of New Century Health by Evolent Health**

Bass, Berry & Sims PLC  
Water Street Healthcare Partners  
New Century Investment, LLC

Winston & Strawn  
Evolent Health, Inc.

**Acquisition of Peoples Health Inc. by UnitedHealthcare**

Provident Healthcare Partners  
HealthLink Enterprises, Inc.  
Taggart Morton, LLC

Neiman & Interian, PLLC  
UnitedHealth Group

**LabCorp-Envigo: Sale, spin-out, transfer of a business unit to the spin-out and an ongoing commercial agreement**

Cahill Gordon & Reindel LLP  
Envigo International  
Wells Fargo Securities, LLC

Laboratory Corporation of America  
Goldman Sachs & Co. LLC  
Hogan Lovells US LLP

**Restructuring of Elements Behavioral Health**

Polsinelli  
Blue Mountain Capital Management

McDonald Hopkins  
Bass, Berry & Sims PLC

**Sale of North American Rescue , portfolio company of Blue Wolf Partners LLC, to Henry Schein, Inc.**

Holland & Knight  
Blank Rome LLP

Proskauer Rose LLP

**Sale of InHealth to TA**

Holland & Knight  
Oppenheimer

Ropes & Gray

**Recapitalization of Ethos Veterinary Health, LLC by Brown Brothers Harriman**

Citizens Capital Markets, Inc.

Brown Brothers Harriman

**HEALTHCARE AND LIFE SCIENCES DEAL OF THE YEAR (OVER \$1B)**

**Acquisition of Shire by Takeda**

Finsbury  
FTI Consulting

J.P. Morgan Cazenove

**Merger of LifePoint Health with RCCH HealthCare Partners**

White & Case  
LifePoint

RCCH HealthCare Partners

**Divestiture of global assets to facilitate the merger of Praxair with Linde**

Deloitte Consulting LLP  
McDermott Will & Emery  
Praxair, Inc  
Taiyo Nippon Sanso Corporation

Messer Industries GmbH  
Linde Aktiengesellschaft

**Acquisition of Mission Healthcare Foundation by HCA Management Services**

KeyBanc Capital Markets  
Debevoise & Plimpton

Drinker Biddle & Reath

**Acquisition of Paragon Bioservices by Catalent**

UBS  
Centerview Partners  
Chase Bank  
William Blair & Company  
Fried Frank

Latham & Watkins  
Cravath, Swaine & Moore  
Gordon Feinblatt  
Kirkland & Ellis  
Pillsbury Winthrop Shaw Pittman

**Acquisition of Syntimmune by Alexion**

Centerview Partners  
SRS Acquiom  
Sullivan & Cromwell  
Foley Hoag

Fox Rothschild  
Goodwin  
McCarter & English

**INDUSTRIALS DEAL OF THE YEAR (\$10MM-\$50MM)**

**Acquisition of Jetco Holdings, L.L.C. by GTI Transport Solutions Inc.**

Cleary Gull Inc.  
Jetco Holdings, L.L.C.  
Campbell & Riggs, PC  
GTI Transport Solutions Inc.

Novacap  
EY  
Gowling WLG

**Acquisition of SCR Air Services by NFI Industries**

Capstone Headwaters

NFI Industries

**Purchase of assets of TAC Insumos Industriales**Curtis, Mallet-Prevost, Colt & Mosle LLP  
TESAC

Ogletree Deakins

**Acquisition of Andrie Transportation by Auxo Investment Partners**Capstone Headwaters  
Auxo Investment Partners  
Barners & ThornburgMiller Johnson  
BDO**Acquisition of Garvin Industries, Inc. by Southwire Company, LLC**BCMS Corporate LLC  
Garvin Industries, Inc.  
Chamberlain, Hrdlicka, White, Williams & AughtrySouthwire Company, LLC  
VRA Partners  
Eversheds Sutherland**Recapitalization of kV Power by Rock Hill Capital**Romanchuk & Co.  
Atkins, Hollmann, Jones, Peacock, Lewis & Lyon, Inc.

Rock Hill Capital

**Acquisition of Multi-Wing America Inc. by Multi-Wing Group APS**Cleary Gull Inc.  
Multi-Wing America  
Thrasher, Dinsmore & DolanErmgassen & Co.  
Plante Moran  
Neal, Gerber & Eisenberg LLP**Acquisition of Prestige Stamping Inc. by Investment Partners**Generational Capital Markets  
Prestige Stamping, Inc.  
Maddin, Hauser, Roth & Heller, P.C.  
Derderian, Kann, Seyferth & Salucci, P.C.Auxo Investment Partners  
Miller Johnson  
BDO  
Barnes & Thornburg**INDUSTRIALS DEAL OF THE YEAR (\$50MM-\$100MM)****Acquisition of Techno Blue**

Alpen Capital (ME) Ltd

HBK Contracting Company

**Acquisition of Reed's Metals, Inc. by Union Corrugating Company**Generational Capital Markets  
Reed's Metals  
Brunini, Grantham, Grower & Hewes, PLLC  
Industrial Opportunity PartnersUnion Corrugating  
McDermott Will & Emery LLP  
VRA Partners**Acquisition of GDS Holding by Moran Environmental Recovery**GulfStar Group  
GDS Holding, Inc.  
Bauer Moynihan & Johnson LLP  
Jonathan BlackLoren Hostek CPA  
Moran Environmental Recovery, LLC  
Willis Towers Watson**Acquisition of B&G Crane Services by Maxim Crane Works**FTI Consulting  
Weil, Gotshal & Manges LLP  
Stifel, Miller BuckfireApollo Management  
PwC  
Paul Weiss**Refinancing of Gearbox Holdings, Inc.**Raymond James  
Monomoy Capital Partners  
McDonald HopkinsCzech Asset Management  
Davis Polk & Hardwell**Refinancing of Apex Linen**JD Merit & Company  
Snell & Wilmer

Highland Capital Avenue Partners



**Acquisition of Schilli by TFI International**

Clayton Capital Partners  
TFI International

Schilli

**Acquisition of Roll-Rite Group Holdings, LLC by Safe Fleet Holdings, LLC**

Cleary Gull Inc.  
Capital Partners Inc.  
Argosy Private Equity  
Alvarez & Marsal

Finn Dixon & Hertling LLP  
Safe Fleet Holdings, LLC  
Paul Weiss  
KPMG LLP

**INDUSTRIALS DEAL OF THE YEAR (\$100MM-\$1B)****Restructuring of The NORDAM Group, Inc.**

Huron  
The Carlyle Group  
Weil Gotshal & Manges  
Latham & Watkins  
Guggenheim Securities, LLC  
PwC  
Richards, Layton & Finger PA

CR3 Partners  
Simpson, Thacher & Bartlett  
AlixPartners  
Morrison Foerster  
Jefferies  
J.P. Morgan

**Sale of JRM Holdings, Inc. to the JRM Employee Stock Ownership Trust**

CSG Partners  
JRM Construction Management  
Morrison Cohen

Stout Risius Ross  
Aegis Fiduciary Services

**Acquisition of Cambridge Sound Management Holdings by Biamp**

Capstone Headwaters

Biamp Systems Corp

**Acquisition of Wendorff Bros. Co., Inc. by MiddleGround Capital**

Cleary Gull Inc.  
Wendorff Bros. Co., Inc.  
BDO USA, LLP  
Reinhart Boerner Van Deuren, SC

MiddleGround Capital  
Baker McKenzie  
FTI Consulting

**Acquisition of Kauffman Engineering by Monomoy Capital Partners**

KPMG Corporate Finance LLC  
Kauffman Engineering

Monomoy Capital Partners

**Restructuring of Epic**

Dentons  
Haynes and Boone

Vedder Price  
CR3 Partners

**Sale of GreatCall to Best Buy**

Raymond James  
GreatCall

GTCR  
Best Buy Co., Inc.

**Sale of Clean Earth by Compass Diversified Holdings**

The Compass Group  
Moelis & Company LLC  
Houlihan Lokey

Squire Patton Boggs (US) LLP  
Alvarez & Marsal  
BMO Capital Markets

**INDUSTRIALS DEAL OF THE YEAR (OVER \$1B)****Merger of Engility Holdings, Inc with Science Applications International Corp.**

Bass, Berry & Sims PLC  
Weil, Gotshal & Manges LLP  
Guggenheim Securities LLC  
PricewaterhouseCoopers LLP  
Dovel Technologies  
KKR & Co. Inc.  
General Atlantic

Fairmont Consulting Group  
Morrison & Foerster LLP  
SAIC  
Citigroup Global Markets Inc.  
Stone Key Partners LLC  
Stone Key Securities LLC  
Deloitte & Touche LLP

**Divestiture of global assets to facilitate the merger of Praxair with Linde**

Deloitte Consulting LLP  
McDermott Will & Emery  
Praxair, Inc  
Taiyo Nippon Sanso Corporation

Messer Industries GmbH  
Linde Aktiengesellschaft

**Acquisition of Rockwell Collins by United Technologies**

Wharton MidMarket Advisors  
Citigroup  
Harris, Wiltshire & Grannis  
J.P. Morgan  
McCarthy Tetrault  
Morgan Stanley

Stikeman Elliot  
Rigrodsky & Long  
Skadden Arps  
Sullivan & Cromwell  
Wachtell, Lipton, Rosen & Katz

**Acquisition of Nexeo Solutions by Univar**

Moelis & Company  
Lorelli & Company  
The Goldman Sachs Group

Davis Ward Phillips & Vineberg  
Kahn Swick & Foti

**Acquisition of InfraReit by OnCor Electric Delivery**

Evercore Group  
Sullivan & Cromwell  
Gibson, Dunn & Crutcher  
Hunton Andrews Kurth

Kahn Swick & Foti  
Vinson & Elkins  
White & Case

**Acquisition of USG by Gebr. Knauf**

Morgan Stanley  
J.P. Morgan  
The Goldman Sachs Group  
Baker & McKenzie  
Freshfields Bruckhaus Deringer

Shearman & Sterling  
Cleary Gottlieb  
Jones Day  
Kahn Swick & Foti

**PROFESSIONAL SERVICES (B-TO-B) DEAL OF THE YEAR****Sale of The Data Incubator to Pragmatic Marketing**

Leonis Partners

Pragmatic Marketing

**Sale of valantic to Dr. Holger von Daniels and Deutsche Private Equity**

Raymond James  
Auctus Capital Partners

Deutsche Private Equity

**Acquisition of Deep Blue Communications by Comcast**

Leonis Partners

Comcast

**Acquisition of Avanzo by Globant**

Bowstring Advisors, a division of Citizens Capital  
Markets

Globant

**Sale of Destinations by Design to an Employee Stock Ownership Plan (ESOP)**

ButcherJoseph & Co.

GreatBanc Trust Company

**Refinancing of Apex Linen**

JD Merit & Company  
Snell & Wilmer

Highland Capital Avenue Partners

**Acquisition of Bedrock Petroleum Consultants to NES Global Talent**

Capstone Headwaters  
AEA Investors, LP

NES Global Talent

**Sale of Intelliteach to BV Investment Partners**

Raymond James  
 Intelliteach  
 BV Investment Partners  
 Ropes & Gray

Dominus Capital  
 White & Case  
 Providence Strategic Growth

**UTILITIES DEAL OF THE YEAR****Acquisition of AUC Group by AquaVenture**

Capstone Headwaters

AquaVenture Holdings, Ltd.

**Acquisition of Texas Utility Engineering by EN Engineering**

Generational Capital Markets  
 Jackson Walker  
 Texas Utility Engineering Inc.  
 Lange, Poteet & Co., LLP

EN Engineering  
 McGuireWoods  
 General Atlantic Service Company  
 CIVC Partners

**Merger of Dominion Energy with SCANA Corporation**

McGuireWoods LLP  
 Mayer Brown LLP  
 Morgan Stanley & Co. LLC

RBC Capital Markets  
 Credit Suisse Securities (USA) LLC

**Acquisition of Vectren Corporation by CenterPoint Energy**

The Goldman Sachs Company  
 Bank of America Merrill Lynch  
 Cleary Gottlieb  
 Akin Gump  
 Bingham Greenebaum Doll

Sullivan & Cromwell  
 Baker Botts  
 Kahn Swick & Foti  
 Rigrodsky & Long

**Recapitalization of kV Power by Rock Hill Capital**

Romanchuk & Co.  
 Atkins, Hollmann, Jones, Peacock, Lewis & Lyon, Inc.

Rock Hill Capital

**Acquisition of Westinghouse Electric Company by Brookfield Business Partners**

Pillsbury Winthrop Shaw Pittman LLP  
 Weil, Gotshal & Manges

Milbank, Tweed, Hadley & McCloy LLP  
 Willkie Farr & Gallagher LLP

**Acquisition of U.S. Water Services by Kurita Water Industries**

Allete  
 GCA Advisors

Houlihan Lokey  
 Morrison & Foerster

**II. FIRM OF THE YEAR****ACCOUNTING/DUE DILIGENCE FIRM OF THE YEAR**

ACA Aponix  
 BDO USA, LLP  
 Cherry Bekaert LLP  
 Citrin Cooperman  
 CohnReznick

## BOUTIQUE INVESTMENT BANKING FIRM OF THE YEAR

Bailey Southwell & Co.  
Clayton Capital Partners  
CSG Partners  
JD Merit & Company  
Merger & Acquisition Services, Inc.  
MelCap Partners, LLC  
P&M Corporate Finance  
Spurrier Capital Partners  
SurePath Capital Partners  
Vaquero Capital

## COMMUNICATIONS FIRM OF THE YEAR

FTI Consulting Strategic Communications  
Kekst CNC  
Rooney Partners  
Ruder Finn  
W2O Group

## CONSULTING FIRM OF THE YEAR

Ankura Consulting Group, L.L.C.  
Bain & Company  
CBIZ CMF  
Moore Colson CPAs and Advisors  
Protiviti

## INVESTMENT BANKING FIRM OF THE YEAR

BDA Partners  
Capstone Headwaters  
D.A. Davidson & Co.  
Financial Technology Partners (FT Partners)  
KPMG Corporate Finance LLC  
Leonis Partners  
Santander Global Corporate Banking

## LAW FIRM OF THE YEAR

AZB & Partners  
Eversheds Sutherland  
Gowling WLG  
Koley Jessen P.C., L.L.O.  
Orrick Herrington

## LENDER FIRM OF THE YEAR

BDCA  
Churchill Asset Management LLC  
Jefferies Finance  
Monroe Capital LLC  
Somitomo Mitsui Banking

## PRIVATE EQUITY FIRM OF THE YEAR

Constitution Capital Partners  
HGG  
Huron Capital  
JLL Partners  
L Catterton

## STRATEGIC CORPORATION OF THE YEAR

American Water  
Archer Daniels Midland  
Boston Scientific  
Safeguard Business Systems  
Stryker

## VALUATION FIRM OF THE YEAR

Berkeley Research Group  
Cherry Bekaert LLP  
Generational Group  
Objective Capital Partners Life Sciences & Healthcare Valuation Practice  
VRC | Valuation Research

## III. PRODUCT/SERVICE OF THE YEAR

EY People Advisory Services  
CBIZ CMF's Strategic Financial Planning & Analysis  
DatasiteOne, Merrill Corporation  
APEX's - APEX247  
SS&C Technologies GlobeOp Private Equity Services

## IV. PROFESSIONAL OF THE YEAR

### CORPORATE DEVELOPMENT PROFESSIONAL OF THE YEAR

R. Scott Sutton, Vice President, Safeguard  
Michael McDonald, Director Corporate Development, Molex LLC  
Sheila Spence, VP of Corporate Development, Spotify  
Joshua Whipple, Executive VP, Corporate Development and Strategic Planning, Global Payments  
Shekar Ayyar, EVP, Strategy and Corporate Development, VMware

### INVESTMENT BANKER OF THE YEAR

David Grove, Managing Partner, Vaquero Capital  
Clark Spurrier, Founder & CEO, Spurrier Capital Partners  
Noah A. Hunt, Director of Mergers & Acquisitions, Zweig Group  
Brenen Hofstadter, Chief M&A Officer, Generational Capital Markets  
Todd Viegut, Managing Director, Allegiance Capital  
Jason Murgio, CEO, Merger & Acquisition Services, Inc  
Steve McLaughlin, Founder, CEO and Managing Partner, FT Partners  
David H Crean, Ph.D, MBA, Managing Director, Objective Capital Partners

### LEGAL ADVISOR OF THE YEAR

Jane Rose Siegfried, Associate, Ballard Spahr LLP  
Lisa O'Neill, Partner, McDermott Will & Emery  
Arleen Nand, Shareholder, Greenberg Traurig, LLP  
Ellen Ching, Partner, Paul, Weiss, Rifkind, Wharton & Garrison  
Ed Batts, Partner, Head of Global M&A, Orrick, Herrington & Sutcliffe LLP

### SERVICE PROFESSIONAL OF THE YEAR

Andrew Swihart, Manager, UHY Advisors Corporate Finance  
Kyle Ludwig, Senior Director, CBIZ  
Kaitly Templin, M&A Specialist, Business Development Manager, EHS Support  
Tim Clifford, President & CEO, Abacus Finance Group, LLC  
Ryan Guthrie, Partner & National Practice Leader, Transaction Advisory Services, BDO USA, LLP

## V. DEAL FINANCING OF THE YEAR

### DEBT FINANCING OF THE YEAR

**Sale of Midwest Equipment Company to an Employee Stock Ownership Plan (ESOP)**  
ButcherJoseph & Co. Parkside Financial Bank & Trust

**Debt Financing of Summit Risk Advisors**  
Merger & Acquisition Services, Inc Colbeck Capital Management

**Financing of ResinTech, Inc**  
Capstone Headwaters Fulton Bank of New Jersey

**Financing of AeroCentury Corp**  
Capstone Headwaters MUFG Union Bank and NORD/LB

**Capital Raise for BiteSquad**  
Leonis Partners BiteSquad

**Refinancing of Gearbox Holdings, Inc.**  
Raymond James Czech Asset Management  
Monomoy Capital Partners Davis Polk & Hardwell  
McDonald Hopkins

**Sale of Destinations by Design to an Employee Stock Ownership Plan (ESOP)**  
ButcherJoseph & Co. GreatBanc Trust Company

**Refinancing of Harte Gold**  
BNP Paribas Harte Gold Corp

### EQUITY FINANCING OF THE YEAR

**Majority Recapitalization of SchoolAdmin by Quad Partners**  
GulfStar Group Quad Partners  
SchoolAdmin Kramer Levin Naftalis & Frankel LLP  
Shearman & Sterling LLP

**Subordinated Preferred Equity Investment into Energy Distribution Partners**  
Jordan, Knauff & Company Energy Distribution Partners

**Majority Recapitalization of DistroKid by Silversmith Capital and Spotify**  
Horizon Partners KPMG  
DistroKid Latham Watkins  
Goodwin Procter (formerly Gunderson Dettmer) Silversmith Capital Partners  
Spotify Ansarada  
Kirkland & Ellis

**Series A Minority Financing of Checkout.com led by Insight, DST, GIC, Ribbit, Blossom Capital**  
FT Partners Insight Partners  
Checkout.com DST Global

**Capital Raise for BiteSquad**  
Leonis Partners BiteSquad

**Series E Financing of Marqeta led by Coatue Management**  
FT Partners Coatue Management  
Marqeta

**Series E Minority Financing of GoCardless Led by Adams Street Partners and Google Ventures**  
FT Partners Adams Street Partners  
GoCardless

**Refinancing of Stone by Ant Financial**

FT Partners

Ant Financial

**VI. RESTRUCTURING DEAL OF THE YEAR****RESTRUCTURING DEAL OF THE YEAR (\$10MM-\$100MM)****Restructuring of Diesel USA, Inc.**

Arent Fox LLP

Young Conaway Stargatt &amp; Taylor, LLP

Getzler Henrich &amp; Associates LLC

**Restructuring of Steel City Media**

Gordian Group

Carmody MacDonald

Smithwick &amp; Belendiuk

Alix Partners

Quinn Emanuel

Moore &amp; Van Allen

**Acquisition of Neighbors Health by Multiple Parties**

FTI Consulting

Porter Hedges LLP

Houlihan Lokey

Key Bank

Reed Smith

BRG Capstone

Cole Schotz

Glass Ratner

ZT Corporate

**Sale of Open Road Films to Raven Capital Management**

FTI Consulting

Raven Capital Management

DLA Piper

Klee Tuchin Bogdanoff &amp; Stern

Greenberg Traurig

**Restructuring of Jones Energy, Inc.**

Epiq

Kirkland &amp; Ellis

Davis Polk &amp; Wardwell LLP

Jackson Walker L.L.P.

**RESTRUCTURING DEAL OF THE YEAR (\$100MM-\$1B)****Acquisition of Black Box Corporation by AGC Networks**

Raymond James

Sun Trust Robinson Humphrey

Alston &amp; Bird

Jones Day

Alvarez &amp; Marsal

**Acquisition of 2 Verity Health hospitals by Santa Clara County**

Dentons

Office of the County Counsel - County Of Santa Clara

McDermott Will &amp; Emery

Berkeley Research Group

Cain Brothers

**Restructuring of Elements Behavioral Health**

Polsinelli

Blue Mountain Capital Management

McDonald Hopkins

Bass, Berry &amp; Sims PLC

Alvarez &amp; Marsal

**Restructuring of Epic**

Dentons

Haynes and Boone

Vedder Price

CR3 Partners

**Restructuring of PetroQuest Energy**

FTI Consulting

Houlihan Lokey

Seaport Global Securities

Dacarba

Heller, Draper, Patrick, Horn &amp; Manthey, LLC.

Akin Gump

**Restructuring of The NORDAM Group, Inc.**

Huron  
 The Carlyle Group  
 Weil Gotshal & Manges  
 Latham & Watkins  
 Guggenheim Securities, LLC  
 PwC  
 Richards, Layton & Finger PA

CR3 Partners  
 Simpson, Thacher & Bartlett  
 AlixPartners  
 Morrison Foerster  
 Jefferies  
 J.P. Morgan

**Restructuring of Tops Markets**

FTI Consulting  
 Evercore  
 Silverpoint Capital

Weil Gotshal & Manges LLP  
 Lazard Freres & Co LLC  
 Paul Weiss Rifkind Wharton & Garrison LLP

**Restructuring of Westmoreland Coal Company**

FTI Consulting  
 Kirkland & Ellis  
 Stein Advisors LLC  
 Alvarez & Marsal North America LLC  
 McKinsey & Company RTS

Drinker Biddle & Reath  
 Centerview Partners LLC  
 Kramer Levin Naftalis & Frankel LLP  
 Thunderwood Capital

**RESTRUCTURING DEAL OF THE YEAR (OVER \$1B)****Restructuring of COFINA**

Stifel Financial  
 Miller Buckfire  
 Citi  
 US Bankruptcy Court Northern District of Texas  
 Phoenix Management Services  
 Proskauer Rose  
 Pietrantonio Mendez & Alvarez  
 O'Neill & Borges  
 O'Melveny & Myers  
 Kramer Levin

Weil  
 Cadwalder  
 Milbank  
 McDermott  
 Quinn Emanuel  
 Davis Polk  
 Coda Advisors  
 Broadspan Capital  
 Ducera

**Restructuring of iHeartMedia**

Finsbury  
 Kirkland & Ellis

iHeartMedia

**Restructuring of Claire's Stores**

FTI Consulting  
 Weil, Gotshal & Manges LLP

Claire's Stores

**Restructuring of EXCO Resources, Inc.**

Alvarez & Marsal North America

PJT Partners

**Restructuring of Catalina**

Weil, Gotshal & Manges  
 Centerview Partners

FTI Consulting

**Restructuring of Cenveo**

Kirkland & Ellis  
 Greenhill & Co.

Rothschild Inc.  
 Zolfo Cooper



## VII. TECHNOLOGY DEALS OF THE YEAR

### TECHNOLOGY DEAL OF THE YEAR (\$10MM-\$25MM)

**Acquisition of FreshPlanet by Vivendi**

Drake Star Partners

Vivendi

**Acquisition of roundCorner by Salesforce.org**

Clearsight Advisors

Salesforce.org

roundCorner

**Acquisition of RPM Software by ScanSource**

Allegiance Capital Corporation

ScanSource

**Acquisition of SmartRG, Inc. by ADTRAN, Inc.**

D.A. Davidson

Bradley

DLA Piper

Warren Averett

**Majority Recapitalization of SchoolAdmin by Quad Partners**

GulfStar Group

SchoolAdmin

Quad Partners

Kramer Levin Naftalis & Frankel LLP

Shearman & Sterling LLP

**Sale of Everyone Counts to Votem**

Objective Capital Partners

Everyone Counts

Votem

Cahill, Gordon and Reindel, LLC

Falcon Investment Advisors

Cooley LLP

**Sale of Focus on Therapeutic Outcomes to NetHealth**

Leonis Partners

Focus On Therapeutic Outcomes

NetHealth

**Sale of The Data Incubator to Pragmatic Marketing**

Leonis Partners

Pragmatic Marketing

### TECHNOLOGY DEAL OF THE YEAR (\$25MM-\$50MM)

**Majority Investment in Rock Solid Technologies by Strattam Capital**

Strattam Capital

Rock Solid Technologies

Wyrick Robbins

IT ExchangeNet (ITX)

**Acquisition of Navigator Management Partners by Avaap**

Clearsight Advisors

Avaap USA

NMS Capital

**Acquisition of TriNimbus by Onica**

Drake Star Partners

Sunstone Partners

**Sale of Enterworks to Winshuttle**

Raymond James

Black Dragon Capital

EnterWorks

Symphony Technology Group

**Recapitalization of BiggerPockets.com by McCarthy Capital**

GLC Advisors

BiggerPockets

Riveron

McCarthy Capital

Koley Jessen

KO Firm

**Growth Investment in Answer 1, LLC by Sunstone Partners**

D.A. Davidson

Choate Hall & Stewart LLP

ReedSmith LLP

RSM US LLP

**Acquisition of Texas Utility Engineering by EN Engineering**

Generational Capital Markets  
Jackson Walker  
Texas Utility Engineering Inc.  
Lange, Poteet & Co., LLP

EN Engineering  
McGuireWoods  
General Atlantic Service Company  
Civic Partners

**Acquisition of Garvin Industries, Inc. by Southwire Company, LLC**

BCMS Corporate LLC  
Garvin Industries, Inc.  
Chamberlain, Hrdlicka, White, Williams & Aughtry

Southwire Company, LLC  
VRA Partners  
Eversheds Sutherland

**TECHNOLOGY DEAL OF THE YEAR (\$50MM-\$75MM)****Acquisition of Solid Systems CAD Services by Park Place Technologies**

Generational Capital Markets  
Agile Equity  
Weycer, Kaplan, Pulaski & Zube  
BDA

Park Place Technologies  
Benesch, Friedlander, Coplan  
PwC

**Sale of Valant to Gemspring Capital**

Spurrier Capital Partners

Gemspring Capital

**Acquisition of Deep Blue Communications by Comcast**

Leonis Partners

Comcast

**Acquisition of Avanxo by Globant**

Bowstring Advisors, a division of Citizens Capital  
Markets

Globant

**Acquisition of TCI, LLC by Allied Motion Technologies, Inc.**

Cleary Gull Inc.  
Godfrey & Kahn SC  
BKD

Allied Motion Technologies, Inc.  
Bond Schoeneck & King

**Restructuring of Steel City Media**

Gordian Group  
Carmody MacDonald  
Smithwick & Belendiuk

Alix Partners  
Quinn Emanuel  
Moore & Van Allen

**Acquisition of Gibraltar Laboratories by Sotera Health**

Capstone Headwaters

Sotera Health

**Acquisition of Social & Scientific Systems by DLH Holdings**

Avascent  
Baker Tilly Virchow Krause  
KippsDeSantos & Company  
Houlihan Lokey

Becker  
Hogan Lovells  
Saul Ewing Arnstein & Lehr

**TECHNOLOGY DEAL OF THE YEAR (\$75MM-\$100MM)****Acquisition of DonRiver by Ciena**

Spurrier Capital Partners  
DonRiver

Ciena

**Sale of D3 Technology to NCR**

Leonis Partners  
D3 Banking

NCR

**Sale of ThreatConnect to Providence Strategic Growth**

Raymond James  
ThreatConnect, Inc.

Providence Strategic Growth

**Sale of Intelliteach to BV Investment Partners**

Raymond James  
 Providence Strategic Growth  
 Dominus Capital  
 White & Case

BV Investment Partners  
 Intelliteach  
 Ropes & Gray

**Series E Minority Financing of GoCardless Led by Adams Street Partners and Google Ventures**

FT Partners  
 GoCardless

Adams Street Partners

**Acquisition of Qualitynet by VIVA**

Kuwait Telecommunications Company  
 Bahrain Telecommunications Company B.S.C

National Bank of Kuwait (NBK)

**Acquisition of Radisys Corporation by Reliance Industries**

Raymond James  
 Radisys

Reliance Industries

**Financing of ResinTech, Inc**

Capstone Headwaters

Fulton Bank of New Jersey

**TECHNOLOGY DEAL OF THE YEAR (\$100MM-\$250MM)****Acquisition of BCM One by Thompson Street Capital Partners**

KPMG Corporate Finance LLC  
 BCM

Thompson Street Capital Partners

**Sale of LeaseLabs, Inc. to RealPage**

Holland & Knight  
 Software Equity Services

SEG Capital Advisors

**Recapitalization of AutoQuotes by Luminate Capital Partners**

Bowstring Advisors, a division of Citizens Capital  
 Markets

Luminate Capital Partners

**Acquisition of 1st Global Inc. by Blucora Inc.**

Haynes and Boone, LLP  
 Foley & Lardner, LLP  
 ERG Capital

PJT Partners  
 Blucora

**Acquisition of MicroPact by Tyler Technologies**

Spurrier Capital Partners

Tyler Technologies

**Acquisition of Signicat by Nordic Capital**

FT Partners  
 Signicat

Nordic Capital

**Minority Growth Investment in CivicPlus by BV Investment Partners**

GLC Advisors  
 Polsinelli

CivicPlus  
 BV Investment Partners

**Sale of Loring Ward to Focus Financial Partners**

Raymond James  
 Loring Ward

Dechert  
 Buckingham Strategic Wealth

**TECHNOLOGY DEAL OF THE YEAR (\$250MM-\$500MM)****Sale of Conscia to Nordic Capital**

Raymond James

Nordic Capital

**Acquisition of Alchemy Systems by Intertek Group**

Vaquero Capital

DrillingInfo

**Sale of Lighthouse Technologies Holdings Corp. to Lightyear Capital**

Dentons  
Macquarie Group  
BKD

Davis Polk  
William Blair & Co

**Acquisition of Oildex by DrillingInfo**

Vaquero Capital

Intertek

**Acquisition of Noventis by WEX**

Raymond James

WEX Inc.

**Sale of BuildingConnected to Autodesk**

Raymond James

Autodesk

**Sale of PayScale to Francisco Partners**

Raymond James  
PayScale

Warburg Pincus  
Francisco Partners

**Series A Minority Financing of Checkout.com led by Insight, DST, GIC, Ribbit, Blossom Capital**

FT Partners  
Insight Partners

Checkout.com  
DST Global

**TECHNOLOGY DEAL OF THE YEAR (\$500MM-\$1B)****Sale of Combell Group to Hg**

Raymond James  
Waterland

Hg Capital

**Majority Investment in Invoice Cloud from General Atlantic**

Raymond James  
General Atlantic  
Summit Partners  
Paul Weiss

Invoice Cloud  
Kirkland & Ellis  
PricewaterhouseCoopers

**Acquisition of 15 television stations in 10 U.S. markets from Cordillera Communications by The E.W. Scripps Company**

BakerHostetler  
Cordillera Communications, LLC  
Cooley LLP

Methuselah Advisors  
The E.W. Scripps Company  
Wells Fargo

**Sale of GreatCall to Best Buy**

Raymond James  
GTCR  
GreatCall

Best Buy Co., Inc.  
PwC  
Goldman Sachs

**Acquisition of Spring Communications, a subsidiary of GameStop, by Prime Communications**

Perella Weinberg Partners  
J.P. Morgan  
Suntrust Robinson Humphrey  
Pepper Hamilton

Gibson, Dunn & Crutcher  
GameStop  
Prime Communications

**Sale of PIEtech to Investnet**

Raymond James  
PJT Partners

Womble Bond Dickinson

**Acquisition of Max, formerly known as Leumi Card, by group of investors, including Warburg Pincus, Clal Insurance Enterprises Holdings**

Phoenix insurance Company  
Azrieli Group  
The Goldman Sachs Group

Leumi Partners  
Gornitzky & Company

## TECHNOLOGY DEAL OF THE YEAR (OVER \$1B)

### **Acquisition of ConvergeOne by CVC Capital Partners**

Raymond James

CVC Capital Partners

### **Restructuring of iHeartMedia**

Finsbury

Kirkland & Ellis

### **Acquisition of eFront by BlackRock**

Kramer Levin Naftalis & Frankel LLP

Scotto Partners

### **Acquisition of Rockwell Collins by United Technologies**

Wharton MidMarket Advisors

Citigroup

Harris, Wiltshire & Grannis

J.P. Morgan

McCarthy Tetrault

Morgan Stanley

Stikeman Elliot

Rigrodsky & Long

Skadden Arps

Sullivan & Cromwell

Wachtell, Lipton, Rosen & Katz

### **Acquisition of DCT Industrial Trust by Prologis**

Bank of America Merrill Lynch

J.P. Morgan

Cleary Gottlieb

Goodwin

Kahn, Swick & Foti

Mayer Brown

### **Acquisition of Red Hat, Inc. by International Business Machines**

Kahn Swick & Foti

Levi & Korsinsky

Rigrodsky & Long

Skadden, Arps, Slate, Meagher & Flom

JPMorgan Chase

The Goldman Sachs Group

Guggenheim Partners

Lazard Middle Market

Morgan Stanley

Debevoise & Plimpton

Cleary Gottlieb

Cravath, Swaine & Moore

Paul, Weiss, Rifkind, Wharton & Garrison

Simpson Thacher & Bartlett

## **VIII. CORPORATE/STRATEGIC DEAL OF THE YEAR**

### CORPORATE/STRATEGIC DEAL OF THE YEAR (\$10MM–\$25MM)

#### **Acquisition of CiVentiChem LLC by Sterling Pharma Solutions**

Wombat Capital Markets

CiVentiChem

Smith Anderson

Sterling Pharma Solutions

Womble Bond Dickinson

#### **Acquisition of Andersen Commercial Plumbing by ART Capital and ORIX BruteenGlobal**

Generational Capital Markets

ART Capital

ORIX Brutton Global

Lobb & Plewe

Brownstein Hyatt Farber Schreck, LLP

Andersen Plumbing

#### **Acquisition of RPM Software by ScanSource**

Allegiance Capital Corporation

ScanSource

#### **Acquisition of Allwaste Services by Waste Management**

Generational Capital Markets

Allwaste Services Inc.

Waste Management

Newsome Law

#### **Sale of Leading National Pet Food Ingredient Processor and Distributor to Meateor US LLC**

Moritt Hock & Hamroff LLP

Sills Cummis & Gross P.C.

**Sale of Robert Allen Duralee Group to RADG Holdings**

SSG Capital Advisors LLC  
 Winchester, Sellers, Foster & Steele, P.C., counsel to  
 RADG Holdings, LLC  
 RAS Management Advisors, LLC

White and Williams LLP  
 Hahn & Hessen LLP  
 Otterbourg, P.C.  
 Perkins Coie LLP

**Acquisition of roundCorner by Salesforce.org**

Clearsight Advisors

Salesforce.org

**Strategic Acquisition of ASR Restoration by Interstate Restoration**

Generational Capital Markets  
 Myers, Widders, Gibson, Jones  
 James Plisky, CPA

Davis Graham & Stubbs LLP  
 RSM

**CORPORATE/STRATEGIC DEAL OF THE YEAR (\$25MM–\$50MM)****Acquisition of Garvin Industries, Inc. by Southwire Company, LLC**

BCMS Corporate LLC  
 Garvin Industries, Inc.  
 Southwire Company, LLC

Eversheds Sutherland  
 Chamberlain, Hrdlicka, White, Williams & Aughtry  
 VRA Partners

**Acquisition of MicroConnex Corporation by Carlisle Interconnect Technologies**

Cleary Gull Inc.  
 MicroConnex Corporation  
 Carlisle Companies  
 Hunton Andrews Kurth

KPMG, LLP  
 Tate & Oelrich, Inc.  
 Free Vector Advisors

**Acquisition of Transportation Equipment by The Andersons, Inc.**

Generational Capital Markets

The Andersons, Inc.

**Acquisition of MS Industries, Inc. by Gnutti Carlo USA, Inc.**

Howard & Howard Attorneys PLLC  
 Weil, Gotshal & Manges LLC  
 MS Industries, Inc.

GCI Management Consulting GmbH  
 Gnutti Carlo  
 UHY

**Acquisition of TriNimbus by Onica**

Drake Star Partners

Sunstone Partners

**Sale of Republic Metals Corporation to Asahi Holdings, Inc.**

SSG Capital Advisors LLC  
 Arnold & Porter  
 Paladin Management Group, LLC  
 Akerman LLP  
 Luskin Stern & Eisler LLP

RPA Advisors, LLC  
 Cooley LLP  
 CBIZ, Inc.  
 Ernst & Young LLP

**Acquisition of Golf Digest by Discovery**

Greenhill & Co.  
 Hughes Hubbard & Reed

Proskauer Rose

**Acquisition of First Commonwealth Bank by Peoples Bank**

ProBank Austin  
 Raymond James

Stoll Keenon Ogden  
 Dinsmore & Shohl

**CORPORATE/STRATEGIC DEAL OF THE YEAR (\$50MM–\$75MM)****Acquisition of Deep Blue Communications by Comcast**

Leonis Partners

Comcast

**Acquisition of GDS Holding by Moran Environmental Recovery**

GulfStar Group  
GDS Holding, Inc.  
Bauer Moynihan & Johnson LLP  
Loren Hostek CPA

Moran Environmental Recovery, LLC  
Willis Towers Watson  
Jonathan Black

**Acquisition of Gibraltar Laboratories by Sotera Health**

Capstone Headwaters

Sotera Health

**Acquisition of Ponder Brothers, LLC by Phase Three Star, LLC**

Generational Capital Markets  
Fortson, Bentley and Griffin  
Ponder Enterprises

PT Star Management Inc.  
Meridian Partners

**Acquisition of Red Giant Oil Company by HollyFrontier**

Corporate Finance Associates  
Koley Jessen

Morgan, Lewis & Bockius  
HollyFrontier

**Acquisition of Reed's Metals, Inc. by Union Corrugating Company**

Generational Capital Markets  
Reed's Metals  
Brunini, Grantham, Grower & Hewes, PLLC  
Industrial Opportunity Partners

Union Corrugating  
McDermott Will & Emery LLP  
VRA Partners

**Acquisition of Solid Systems CAD Services by Park Place Technologies**

Generational Capital Markets  
Agile Equity  
Weycer, Kaplan, Pulaski & Zube  
BDO

Park Place Technologies  
Benesch, Friedlander, Coplan  
PwC

**Acquisition of TCI, LLC by Allied Motion Technologies, Inc.**

Cleary Gull Inc.  
Godfrey & Kahn SC  
BKD

Allied Motion Technologies, Inc.  
Bond Schoeneck & King

**CORPORATE/STRATEGIC DEAL OF THE YEAR (\$75MM–\$100MM)****Acquisition of City Gear by Hibbett Sports**

Bass, Berry & Sims PLC  
Fifth Third Securities  
Wyatt, Tarrant & Combs  
Bradley Arant Boult Cummings LLP

PJ Solomon  
Hibbett Sports, Inc.  
Bank of America  
Regions Bank

**Acquisition of Bedrock Petroleum Consultants to NES Global Talent**

Capstone Headwaters

AEA Investors, LP / NES Global Talent

**Acquisition of DonRiver by Ciena**

Spurrier Capital Partners  
DonRiver

Ciena

**Acquisition of Neighbors Health by Multiple Parties**

FTI Consulting  
Porter Hedges LLP  
Houlihan Lokey  
Key Bank  
Reed Smith

BRG Capstone  
Cole Schotz  
Glass Ratner  
ZT Corporate

**Acquisition of Watson Inc. by Glanbia Nutritionals**

Carter Morse & Goodrich

Glanbia Nutritionals

**Acquisition of Triton Industries by BRP Inc.**

P&M Corporate Finance  
BRP Inc.

Bodman PLC

**Sale of Sternberg Lighting to Lumenpulse Group**

Prairie Capital Advisors  
Sternberg Lighting  
Holland & Knight  
Professional Fiduciary Service  
Porte Brown

Reinhart Boerner Van Deuren  
Lumenpulse Group Inc.  
Fasken Martineau Dumoulin  
Burns Levinson  
KPMG

**Sale of D3 Technology to NCR**

Leonis Partners  
D3 Banking

NCR

**CORPORATE/STRATEGIC DEAL OF THE YEAR (\$100MM–\$250MM)****Acquisition of Baker Industries, Inc. by Lincoln Electric**

Howard & Howard Attorneys PLLC  
Baker Industries  
UHY Corporate Finance

Lincoln Electric  
Baker Hostetler

**Acquisition of Cambridge Sound Management Holdings by Biamp**

Capstone Headwaters

Biamp Systems Corp

**Divestment of 51% stake in Al Kabeer Group by Savola Group**

Alpen Capital (ME) Ltd  
Savola Group

Al Kabeer Group

**Acquisition of Lackawanna Insurance Group by Group 1001**

Merger & Acquisition Services, Inc.

Keefe Bruyette & Woods, Inc.

**Acquisition of JetPay by NCR**

FT Partners

JetPay

**Acquisition of MicroPact by Tyler Technologies**

Spurrier Capital Partners  
Tyler Technologies

MicroPact

**Sale of Loring Ward to Focus Financial Partners**

Raymond James  
Loring Ward

Dechert LLP  
Buckingham Strategic Wealth

**Acquisition of Ozark National Life Insurance by National Western Life Insurance Company**

Merger & Acquisition Services, Inc  
CNS Corporation  
Ozark National Life Insurance

Stinson Leonard Street LLP  
Eversheds Sutherland LLP

**CORPORATE/STRATEGIC DEAL OF THE YEAR (\$250MM–\$500MM)****Acquisition of Alchemy Systems by Intertek Group**

Houlihan Lokey  
Vaquero Capital

DrillingInfo

**Acquisition of Cartiva, Inc. by Wright Medical Group**

Bass, Berry & Sims PLC  
Guggenheim Securities  
Gunderson Dettmer Stough Villeneuve Franklin &  
Hachigian, LLP

Cartiva, Inc.  
JP Morgan Securities LLC  
Wright Medical Group N.V.



**Divestiture of Gemini by NorthStar to GTCR**

Raymond James  
NorthStar  
TA Associates  
Goodwin  
Deloitte

GTCR  
Latham & Watkins  
Ernst & Young  
Bain & Co.

**Sale of Road Ranger to Enex S.A.**

Raymond James  
DLA Piper  
Bank of America Merrill Lynch

Thompson & Knight LLP  
EY

**Sale of Strategic Insight to ISS**

Raymond James  
Genstar Capital

Strategic Insight  
Institutional Shareholder Services

**Sale of Hyperwallet to Paypal**

Raymond James  
Hyperwallet

PayPal

**Acquisition of Peoples Health Inc. by UnitedHealthcare**

Provident Healthcare Partners  
HealthLink Enterprises, Inc.  
Taggart Morton, LLC

Neiman & Interian, PLLC  
UnitedHealth Group

**LabCorp-Envigo: Sale, spin-out, transfer of a business unit to the spin-out and an ongoing commercial agreement**

Cahill Gordon & Reindel LLP  
Envigo International  
Wells Fargo Securities, LLC

Laboratory Corporation of America  
Goldman Sachs & Co. LLC  
Hogan Lovells US LLP

**CORPORATE/STRATEGIC DEAL OF THE YEAR (\$500MM-\$1B)****Sale of GreatCall to Best Buy**

Raymond James  
GTCR  
GreatCall

Best Buy Co., Inc.  
PwC  
Goldman Sachs

**Sale of Rex Energy to PennEnergy**

FTI Consulting  
Jones Day  
Perella Weinberg Partners L.P.

PennEnergy Resources  
Vinson & Elkins

**Sale of PIEtech to Investnet**

Raymond James  
PJT Partners

Womble Bond Dickinson

**Acquisition of EQT Conventional Appalachia by Diversified Gas & Oil PLC**

Stifel

RBC

**Acquisition of 15 television stations in 10 U.S. markets from Cordillera Communications by The E.W. Scripps Company**

BakerHostetler  
Cordillera Communications, LLC  
Cooley LLP

Methuselah Advisors  
The E.W. Scripps Company  
Wells Fargo

**Merger of National Commerce Corporation with and into CenterState Bank Corporation**

Maynard Cooper & Gale  
Nelson Mullins Riley & Scarborough

Keefe, Bruyette & Woods Inc.  
Raymond James

**Acquisition of ArrMaz Custom Chemicals by Arkema**

The Valence Group  
Lazard Middle Market  
Moelis & Company

Proskauer Rose  
Kirkland & Ellis  
Nob Hill Law Group

**Acquisition of Spring Communications, a subsidiary of GameStop, by Prime Communications**

Perella Weinberg Partners  
J.P. Morgan  
Suntrust Robinson Humphrey

Pepper Hamilton  
Gibson, Dunn & Crutcher  
GameStop

**CORPORATE/STRATEGIC DEAL OF THE YEAR (\$1B-\$5B)****Acquisition of eFront by BlackRock**

Kramer Levin Naftalis & Frankel LLP

Scotto Partners

**Restructuring of Claire's Stores**

FTI Consulting  
Weil, Gotshal & Manges LLP

Claire's Stores

**Merger of Engility Holdings, Inc with Science Applications International Corp.**

Bass, Berry & Sims PLC  
Weil, Gotshal & Manges LLP  
Guggenheim Securities LLC  
PricewaterhouseCoopers LLP  
Dovel Technologies  
KKR & Co. Inc.  
General Atlantic

Fairmont Consulting Group  
Morrison & Foerster LLP  
SAIC  
Citigroup Global Markets Inc.  
Stone Key Partners LLC  
Stone Key Securities LLC  
Deloitte & Touche LLP

**Merger of Transocean and Ocean Rig**

Seward & Kissel LLP  
Transocean Ltd.  
Ocean Rig UDW Inc.  
Ogier

King & Spalding LLP  
Hamburger  
Maples and Calder  
Wenger & Vieli Ltd

**Acquisition of Nexeo Solutions by Univar**

Moelis & Company  
Lorelli & Company  
The Goldman Sachs Group  
Davis Ward Phillips & Vineberg  
Weil, Gotshal & Manges

Kahn Swick & Foti  
Vinson & Elkins  
Stikeman Elliott  
Wachtell, Lipton, Rosen & Katz

**Acquisition of SodaStream International by PepsiCo**

Centerview Partners  
The Goldman Sachs Company  
Perella Weinberg Partners  
Davis Polk & Wardwell  
Gibson Dunn & Crutcher

Herzog Fox & Neeman  
Shearman & Sterling  
Meitar Liquornik Geva Lasham Tal  
White & Case  
Paul, Weiss, Rifkind, Wharton & Garrison

**Acquisition of Cloverleaf Cold Storage by AmeriCold Logistics**

Bank of America Merrill Lynch  
The Goldman Sachs Group  
Deutsche Bank

Wells Fargo Securities  
King & Spalding  
Kirkland & Ellis

**Acquisition of ILG by Marriott Vacations Worldwide**

Moelis & Company  
The Goldman Sachs Company  
Bank of America Merrill Lynch  
J.P. Morgan  
Simpson Thatcher & Bartlett

Paul, Weiss, Rifkind, Wharton & Garrison  
Simpson Thatcher & Bartlett  
Sullivan & Cromwell  
Kirkland & Ellis  
Fried, Frank, Harris

## CORPORATE/STRATEGIC DEAL OF THE YEAR (OVER \$5B)

### **Merger of Pebblebrook Hotel Trust with LaSalle Hotel Properties**

Raymond James  
Citi  
Goldman Sachs

Bank of America Merrill Lynch  
Hunton Andrews Kurth  
Pebblebrook Hotel Trust

### **Divestiture of global assets to facilitate the merger of Praxair with Linde**

Deloitte Consulting LLP  
McDermott Will & Emery  
Praxair, Inc  
Taiyo Nippon Sanso Corporation

Messer Industries GmbH  
Linde Aktiengesellschaft

### **Acquisition of Rockwell Collins by United Technologies**

Wharton MidMarket Advisors  
Citigroup  
Harris, Wiltshire & Grannis  
J.P. Morgan  
McCarthy Tetrault  
Morgan Stanley

Stikeman Elliot  
Rigrodsky & Long  
Skadden Arps  
Sullivan & Cromwell  
Wachtell, Lipton, Rosen & Katz

### **Acquisition of Flipkart by Walmart**

Fortis Advisors  
Goldman Sachs Asset Management  
Barclays Bank UK  
J.P. Morgan Securities  
Allen & Gledhill

Dentons  
Gibson, Dunn & Crutcher  
Gunderson Dettmer  
Khaitan & Company  
Fried, Frank, Harris

### **Acquisition of Costa Ltd. by The Coca-Cola Company**

Rothschild  
Deutsche Bank  
Morgan Stanley  
The Goldman Sachs Company

Clifford Chance  
Skadden, Arps  
Cravath, Swaine & Moore  
Slaughter & May

### **Acquisition of DCT Industrial Trust by Prologis**

Bank of America Merrill Lynch  
J.P. Morgan  
Cleary Gottlieb

Goodwin  
Kahn, Swick & Foti  
Mayer Brown

## **IX. CROSS BORDER DEAL OF THE YEAR**

### CROSS BORDER DEAL OF THE YEAR (\$10MM - \$100MM)

#### **Acquisition of FreshPlanet by Vivendi**

Drake Star Partners

Vivendi

#### **Purchase of assets of TAC Insumos Industriales**

Curtis, Mallet-Prevost, Colt & Mosle LLP  
TESAC

Ogletree Deakins

#### **Acquisition of Triton Industries by BRP Inc.**

P&M Corporate Finance  
BRP Inc.

Bodman PLC

#### **Acquisition of MS Industries, Inc. by Gnutti Carlo USA, Inc.**

Howard & Howard Attorneys PLLC  
Weil, Gotshal & Manges LLP  
MS Industries, Inc.

GCI Management Consulting GmbH  
Gnutti Carlo

**Acquisition of Multi-Wing America Inc. by Multi-Wing Group APS**

Cleary Gull Inc.  
Multi-Wing America  
Thrasher, Dinsmore & Dolan

Ermgassen & Co.  
Plante Moran  
Neal, Gerber & Eisenberg LLP

**Acquisition of Avanzo by Globant**

Bowstring Advisors, a division of Citizens Capital Markets

Globant

**Acquisition of Yucatan Foods, LP by Landec Corporation**

D.A. Davidson  
Yucatan Foods, L.P.  
Landec Corporation  
Piper Jaffray & Co.  
Godfrey & Kahn S.C.

The Giannuzzi Group LLP  
Moss Adams  
Deloitte Tax LLP  
ABD Insurance and Financial Services

**Sale of Sternberg Lighting to Lumenpulse Group**

Prairie Capital Advisors  
Sternberg Lighting  
Holland & Knight  
Professional Fiduciary Services  
Porte Brown

Reinhart Boerner Van Deuren  
Lumenpulse Group Inc.  
Fasken Martineau Dumoulin  
Burns Levinson  
KPMG

**CROSS BORDER DEAL OF THE YEAR (\$100MM–\$1B)****Acquisition of Wesson brand and Memphis Production Facility by Richardson Oilseed Products (US) Limited**

Koley Jessen  
McGrath North

Centerview Partners

**Acquisition of Alchemy Systems by Intertek Group**

Vaquero Capital

DrillingInfo

**Acquisition of Good Food Holdings by EMart**

Dentons  
Paul Hastings  
Piper Jaffray & Co  
KMPG - Financial Due Diligence

EY (Korea)  
EY (US)  
Citigroup  
McMillanDoolittle

**Sale of Road Ranger to Enex S.A.**

Raymond James  
DLA Piper  
Bank of America Merrill Lynch

Thompson & Knight LLP  
EY

**Divestment of 51% stake in Al Kabeer Group by Savola Group**

Alpen Capital (ME) Ltd  
Savola Group

Al Kabeer Group

**LabCorp-Envigo: Sale, spin-out, transfer of a business unit to the spin-out and an ongoing commercial agreement**

Cahill Gordon & Reindel LLP  
Envigo International  
Wells Fargo Securities, LLC

Laboratory Corporation of America  
Goldman Sachs & Co. LLC  
Hogan Lovells US LLP

**Sale of majority stake in Quasar Medical to The Longreach Group**

BDA Partners

The Longreach Group

## CROSS BORDER DEAL OF THE YEAR (OVER \$1B)

### **Merger of Transocean and Ocean Rig**

Seward & Kissel LLP  
Transocean Ltd.  
Ocean Rig UDW Inc.  
Ogier

King & Spalding LLP  
Hamburger  
Maples and Calder  
Wenger & Vieli Ltd

### **Acquisition of eFront by BlackRock**

Kramer Levin Naftalis & Frankel LLP

Scotto Partners

### **Divestiture of global assets to facilitate the merger of Praxair with Linde**

McDermott Will & Emery  
Deloitte Consulting LLP  
Praxair, Inc

Linde Aktiengesellschaft  
Taiyo Nippon Sanso Corporation  
Messer Industries GmbH

### **Acquisition of Shire by Takeda**

Finsbury  
FTI Consulting

J.P. Morgan Cazenove

### **Acquisition of Goldcorp Inc. by Newmont Mining Corporation**

White & Case  
BMO Capital Markets  
Citi  
Goldman Sachs  
Wachtell, Lipton, Rosen & Katz, Goodmans LLP  
TD Securities

BofA Merrill Lynch  
Cassels Brock & Blackwell LLP  
Neal Gerber & Eisenberg LLP  
Fort Capital Partners  
Osler, Hoskin & Harcourt LLP

### **Acquisition of Westinghouse Electric Company by Brookfield Business Partners**

Pillsbury Winthrop Shaw Pittman LLP  
Weil, Gotshal & Manges

Milbank, Tweed, Hadley & McCloy LLP  
Willkie Farr & Gallagher LLP

### **Series A Minority Financing of Checkout.com led by Insight, DST, GIC, Ribbit, Blossom Capital**

FT Partners  
Insight Partners

Checkout.com  
DST Global

### **Acquisition of Flipkart by Walmart**

Fortis Advisors  
Goldman Sachs Asset Management  
Barclays Bank UK  
J.P. Morgan Securities  
Allen & Gledhill

Dentons  
Gibson, Dunn & Crutcher  
Gunderson Dettmer  
Khaitan & Company  
Fried, Frank, Harris

## **X. PRIVATE EQUITY DEAL OF THE YEAR**

### PRIVATE EQUITY DEAL OF THE YEAR (\$10MM-\$25MM)

#### **Majority Recapitalization of SchoolAdmin by Quad Partners**

GulfStar Group  
SchoolAdmin

Quad Partners  
Kramer Levin Naftalis & Frankel LLP

#### **Acquisition of Andersen Commercial Plumbing by ART Capital and ORIX BruteenGlobal**

Generational Capital Markets  
Lobb & Plewe  
Andersen Plumbing

ART Capital  
ORIX Bruten Global  
Brownstein Hyatt Farber Schreck, LLP

#### **Acquisition of Hydrow by L Catterton**

L Catterton

Hydrow

**Sale of Focus on Therapeutic Outcomes to NetHealth**

Leonis Partners  
Focus On Therapeutic Outcomes

NetHealth

**Sale of Pride Family Brands to Brown Jordan**

SSG Capital Advisors LLC  
Getzler Henrich & Associates LLC  
Saul Ewing Arnstein & Lehr LLP

Pride Family Brands  
Blank Rome LLP  
DLA Piper

**Sale of The Data Incubator to Pragmatic Marketing**

Leonis Partners

Pragmatic Marketing

**Acquisition of Atlas Knowledge by Mintra Tainingportal**

The Riverside Company  
BDO UK  
Houlihan Lokey  
Dickson Minto

Addelshaw Goddard  
BA-HR  
Parmentier Advocatén

**Acquisition of RMG Networks by Virgo Capital Sachs Capital Group**

Virgo Capital  
Sachs Capital Group  
Maxwell Locke & Ritter  
Lake Street Capital Markets  
Carl Marks Securities  
Cassel Salpeter & Co.

Madison Street Capital  
DLA Piper  
Mayer Brown  
Foley & Lardner  
McFee & Taft

## PRIVATE EQUITY DEAL OF THE YEAR (\$25MM-\$50MM)

**Acquisition of Andrie Transportation by Auxo Investment Partners**

Capstone Headwaters  
Auxo Investment Partners  
Barners & Thornburg

Miller Johnson  
BDO

**Majority Investment in Rock Solid Technologies by Strattam Capital**

Strattam Capital  
Rock Solid Technologies

Wyrick Robbins  
IT ExchangeNet (ITX)

**Acquisition of Nutrafol by L Catterton**

L Catterton

Nutrafol

**Acquisition of Prestige Stamping Inc.by Auxo Investment Partners**

Generational Capital Markets  
Prestige Stamping, Inc.  
Maddin, Hauser, Roth & Heller, P.C.  
Derderian, Kann, Seyferth & Salucci, P.C.

Auxo Investment Partners  
Miller Johnson  
BDO  
Barnes & Thornburg

**Acquisition of TriNimbus by Onica**

Drake Star Partners

Sunstone Partners

**Recapitalization of BiggerPockets.com by McCarthy Capital**

GLC Advisors  
KO Firm  
BiggerPockets

Riveron  
McCarthy Capital  
Koley Jessen

**Acquisition of Impetus Automotive by MSX International**

GoetzPartners  
N+1 Singer

Honigman  
Marriot Harrison

**Acquisition of AG Adjustments by Trivest Partners, L.P.**

Carter Morse & Goodrich

Trivest Partners, L.P.

## PRIVATE EQUITY DEAL OF THE YEAR (\$50MM-\$75MM)

### **Acquisition of Jurassaic Quest by L2 Capital**

Statesman Corporate Finance

L2 Capital

### **Acquisition of Reed's Metals, Inc. by Union Corrugating Company**

Generational Capital Markets

Reed's Metals

Brunini, Grantham, Grower & Hewes, PLLC

Industrial Opportunity Partners

Union Corrugating

McDermott Will & Emery LLP

VRA Partner

### **Refinancing of Apex Linen**

JD Merit & Company

Snell & Wilmer

Highland Capital Avenue Partners

### **Capitalization of Grupo Turistore subscribed by Alta Growth Capital and Nexxus Capital**

PC Capital

Grupo Turistore

Nexxus Capital

Alta Growth Capital

### **Sale of Valant to Gemspring Capital**

Spurrier Capital Partners

Gemspring Capital

### **Acquisition of Criteria by Semeru Equity Partners**

Orrick, Herrington, & Sutcliffe

Level Equity

Paul Hastings

### **Acquisition of RedSeal by STG Partners**

Atlas Technology Group

Wilson Sonsini Goodrich & Rosati

Paul Hastings

### **Acquisition of SunOpta by Pipeline Foods, under AMERRA Capital Management**

Crowe Clark Whitehall

Raymond James

Saul Ewing

Faegre Baker Daniels

## PRIVATE EQUITY DEAL OF THE YEAR (\$75MM-\$100MM)

### **Acquisition of Bedrock Petroleum Consultants to NES Global Talent**

Capstone Headwaters

AEA Investors, LP / NES Global Talent

### **Acquisition and integration of Harry's Fresh Foods, and separation of "Stockpot" from Campbell's, by Kettle Cuisine**

West Monroe Partners

Kettle Cuisine

Campbell Soup Company

Kainos Capital

BNP Paribas

Weil, Gotshal & Manges

PwC

### **Acquisition of Louisiana Fish Fry by Peak Rock Capital**

Gulfstar Group

Louisiana Fish Fry

Kean Miller

Peak Rock

McDermott, Will & Emery

PwC

Willis Towers Watson

### **Acquisition of Roll-Rite Group Holdings, LLC by Safe Fleet Holdings, LLC**

Cleary Gull Inc.

Capital Partners Inc.

Argosy Private Equity

Alvarez & Marsal

Finn Dixon & Hertling LLP

Safe Fleet Holdings, LLC

Paul Weiss

KPMG LLP

**Acquisition of Spectrum Solutions and Go-2 Fulfillment by DW Healthcare Partners**

Generational Capital Markets  
 Haynes & Boone  
 Corporate Diligence Specialist  
 Skidmore Olausson  
 Workman Nydegger

DW Healthcare Partners  
 Paul Hastings  
 Ernst & Young  
 Ernst & Young - Parthenon  
 Hub International

**Sale of Intelliteach to BV Investment Partners**

Raymond James  
 Providence Strategic Growth  
 Dominus Capital  
 White & Case

BV Investment Partners  
 Ropes & Gray  
 Intelliteach

**Sale of Open Road Films to Raven Capital Management**

FTI Consulting  
 Raven Capital Management  
 DLA Piper

Klee Tuchin Bogdanoff & Stern  
 Greenberg Traurig

**Sale of ThreatConnect to Providence Strategic Growth**

Raymond James  
 ThreatConnect, Inc.

Providence Strategic Growth

## PRIVATE EQUITY DEAL OF THE YEAR (\$100MM-\$250MM)

**Investment in Examity by Great Hill Partners**

Raymond James  
 University Ventures  
 Great Hill Partners  
 Kirkland & Ellis

Ernst & Young  
 Choate Hall & Stewart  
 Tyton Partners

**Acquisition of Tonal by L Catterton**

L Catterton

Tonal

**Majority Recapitalization of DistroKid by Silversmith Capital and Spotify**

Horizon Partners  
 DistroKid  
 Goodwin Procter (formerly with Gunderson Dettmer)  
 Spotify

Kirkland & Ellis  
 KPMG  
 Latham Watkins

**Sale of majority stake in Quasar Medical to The Longreach Group**

BDA Partners

The Longreach Group

**Minority Growth Investment in CivicPlus by BV Investment Partners**

GLC Advisors  
 Polsinelli  
 CivicPlus

BV Investment Partners  
 Riveron

**Sale of Polartec to Milliken & Company**

Lazard Middle Market  
 Polartec

Versa Capital Management  
 Milliken & Company

**Acquisition of Remington Products Company by Gridiron Capital**

Cascade Partners

Gridiron Capital

**Creation of OneOncology by Tennessee Oncology and General Atlantic**

Bass, Berry & Sims PLC  
 Tennessee Oncology, PLLC  
 OneOncology

Sheppard Mullin  
 General Atlantic  
 Paul, Weiss, Rifkind, Wharton & Garrison LLP



## PRIVATE EQUITY DEAL OF THE YEAR (\$250MM-\$500MM)

### **Acquisition of Cholula by L Catterton**

L Catterton Cholula

### **Sale of Infradata to IK Investment Partners**

Raymond James IK Investment Partners

### **Sale of North American Rescue, portfolio company of Blue Wolf Partners LLC, to Henry Schein, Inc.**

Holland & Knight Proskauer Rose LLP  
Blank Rome LLP

### **Sale of PayScale to Francisco Partners**

Raymond James Warburg Pincus  
PayScale Francisco Partners

### **Sale of Rave Mobile Safety, a portfolio Company of K1 Investment Management, to TCV**

Raymond James K1 Investment Partners  
TCV Rave Mobile Safety

### **Sale of RegEd to Gryphon Investors**

Raymond James Gryphon Investors  
Falfurrias Captial Partners RegEd

### **Sale of Lighthouse Technologies Holdings Corp. to Lightyear Capital**

Dentons Davis Polk  
Macquarie Group William Blair & Co  
BKD

### **Acquisition of Nuance Document Imaging by Kofax, through financial sponsor Thoma Bravo**

Bank of America Merrill Lynch Conyers Dill & Pearman  
Kirkland & Ellis Paul, Weiss, Rifkind, Wharton & Garrison  
Baker & McKenzie

## PRIVATE EQUITY DEAL OF THE YEAR (\$500MM-\$1B)

### **Sale of GreatCall to Best Buy**

Raymond James Best Buy Co., Inc.  
GTCR PwC  
GreatCall Goldman Sachs

### **Sale of Clean Earth by Compass Diversified Holdings**

The Compass Group Squire Patton Boggs (US) LLP  
Moelis & Company LLC Alvarez & Marsal  
Houlihan Lokey BMO Capital Markets

### **Sale of Combell Group to Hg**

Raymond James Hg Capital  
Waterland

### **Majority Investment in Invoice Cloud from General Atlantic**

Raymond James Invoice Cloud  
General Atlantic Kirkland & Ellis  
Summit Partners PricewaterhouseCoopers  
Paul Weiss

**Acquisition of Nexeo Plastics by One Rock Capital Partners**

Goldman Sachs Asset Management  
 Lorelli & Company  
 Moelis & Company  
 Jefferies Financial Group

Wachtell, Lipton Rosen & Katz  
 Weil, Gotshal & Manges  
 Hogan Lovells  
 Latham & Watkins

**Acquisition of Propertylink by E-Shang Redwood and financial sponsors Warburg Pincus, Equity International, China Everbright and APG Groep**

Centuria Capital  
 Moelis Australia Advisory  
 Credit Suisse

PwC  
 Corrs ChambersWestgarth

**Acquisition of Max, formerly known as Leumi Card, by group of investors, including Warburg Pincus, Clal**

Insurance Enterprises Holdings  
 Phoenix insurance Company  
 Azrieli Group

The Goldman Sachs Group  
 Leumi Partners  
 Gornitzky & Company

**Acquisition of Italmatch by Bain Capital**

BNP Paribas  
 Fineurop Soditic  
 Citigroup  
 Lincoln International  
 Rothschild Advisors

Jamieson Corporate Finance  
 Pirola Pennuto Zei & Associates  
 Gattai Minoli Agostinelli  
 Milbank Tweed

**PRIVATE EQUITY DEAL OF THE YEAR (OVER \$1B)****Acquisition of Millennium Trust Company by Abry Partners**

Raymond James  
 Kirkland Ellis  
 Parthenon Capital Partners  
 Ernst & Young

Merrill Corp.  
 Capstone LLC  
 Abry Partners  
 PwC

**Merger of Engility Holdings, Inc with Science Applications International Corp.**

Bass, Berry & Sims PLC  
 Weil, Gotshal & Manges LLP  
 Guggenheim Securities LLC  
 PricewaterhouseCoopers LLP  
 Dovel Technologies  
 KKR & Co. Inc.  
 General Atlantic

Fairmont Consulting Group  
 Morrison & Foerster LLP  
 SAIC  
 Citigroup Global Markets Inc.  
 Stone Key Partners LLC  
 Stone Key Securities LLC  
 Deloitte & Touche LLP

**Acquisition of SodaStream International by PepsiCo**

Centerview Partners  
 The Goldman Sachs Company  
 Perella Weinberg Partners  
 Davis Polk & Wardwell  
 Gibson Dunn & Crutcher

Herzog Fox & Neeman  
 Shearman & Sterling  
 Meitar Liquornik Geva Lasham Tal  
 White & Case  
 Paul, Weiss, Rifkind, Wharton & Garrison

**Acquisition of Flipkart by Walmart**

Fortis Advisors  
 Goldman Sachs Asset Management  
 Barclays Bank UK  
 J.P. Morgan Securities  
 Allen & Gledhill

Dentons  
 Gibson, Dunn & Crutcher  
 Gunderson Dettmer  
 Khaitan & Company  
 Fried, Frank, Harris

**Acquisition of Westinghouse Electric Company by Brookfield Business Partners**

Pillsbury Winthrop Shaw Pittman LLP  
 Weil, Gotshal & Manges

Milbank, Tweed, Hadley & McCloy LLP  
 Willkie Farr & Gallagher LLP

<b>Acquisition of Esure Group by Bain Capital, LGT, Lexington Partners, HarbourVest Partners</b>	
Camarco	Deutsche Bank
Citigate Dewe Rogerson	Weil, Gotshal & Manges
Cenkos Securities	Skadden Arps
Dean Street Advisers	Slaughter & May
Goldman Sachs	Debevoise & Plimpton

## **XI. M&A DEAL OF THE YEAR**

### **M&A DEAL OF THE YEAR (\$10MM-\$25MM)**

#### **Acquisition of CiVentiChem LLC by Sterling Pharma Solutions**

Wombat Capital Markets	Sterling Pharma Solutions
CiVentiChem	Womble Bond Dickinson
Smith Anderson	

#### **Acquisition of First Team Resources Corporation by King Bancshares, Inc.**

GLC Advisors & Co.	K Coe Isom
Morris Laing	King Bancshares, Inc.
First Team Resources Corporation	Stinson

#### **Acquisition of FreshPlanet by Vivendi**

Drake Star Partners	Vivendi
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#### **Acquisition of roundCorner by Salesforce.org**

Clearsight Advisors	roundCorner
Salesforce.org	

#### **Sale of Leading National Pet Food Ingredient Processor and Distributor to Meateor US LLC**

Moritt Hock & Hamroff LLP	Sills Cummis & Gross P.C.
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#### **Strategic Acquisition of ASR Restoration by Interstate Restoration**

Generational Capital Markets	James Plisky, CPA
Myers, Widders, Gibson, Jones	Davis Graham & Stubbs LLP

#### **Sale of Midwest Equipment Company to an Employee Stock Ownership Plan (ESOP)**

ButcherJoseph & Co.	Parkside Financial Bank & Trust
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#### **Sale of The Data Incubator to Pragmatic Marketing**

Leonis Partners	Pragmatic Marketing
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### **M&A DEAL OF THE YEAR (\$25MM-\$50MM)**

#### **Acquisition of Garvin Industries, Inc. by Southwire Company, LLC**

BCMS Corporate LLC	Southwire Company, LLC
Garvin Industries, Inc.	VRA Partners
Chamberlain, Hrdlicka, White, Williams & Aughtry	Eversheds Sutherland

#### **Acquisition of Navigator Management Partners by Avaap**

Clearsight Advisors	NMS Capital
Avaap USA	

#### **Acquisition of Prestige Stamping Inc. by Auxo Investment Partners**

Generational Capital Markets	Auxo Investment Partners
Prestige Stamping, Inc.	Miller Johnson
Maddin, Hauser, Roth & Heller, P.C.	BDO
Derderian, Kann, Seyferth & Salucci, P.C.	

#### **Acquisition of Transportation Equipment by The Andersons, Inc.**

Generational Capital Markets	The Andersons, Inc.
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**Recapitalization of kV Power by Rock Hill Capital**  
Romanchuk & Co.  
Atkins, Hollmann, Jones, Peacock, Lewis & Lyon, Inc.

Rock Hill Capital

**Sale of Enterworks to Winshuttle**  
Raymond James  
Black Dragon Capital

EnterWorks  
Symphony Technology Group

**Sale of Kane Beef to JDH Capital**  
Gordian Group  
The Claro Group  
Okin Adams

JDH Capital  
Kirkland & Ellis LLP

**Majority Investment in Rock Solid Technologies by Strattam Capital**  
Strattam Capital  
Rock Solid Technologies

Wyrick Robbins  
IT ExchangeNet (ITX)

## M&A DEAL OF THE YEAR (\$50MM-\$75MM)

### **Acquisition of GDS Holding by Moran Environmental Recovery**

GulfStar Group  
GDS Holding, Inc.  
Bauer Moynihan & Johnson LLP  
Loren Hostek CPA

Moran Environmental Recovery, LLC  
Willis Towers Watson  
Jonathan Black

### **Acquisition of Jurassaic Quest by L2 Capital**

Statesman Corporate Finance

L2 Capital

### **Acquisition of Ponder Brothers, LLC by Phase Three Star, LLC**

Generational Capital Markets  
Fortson, Bentley and Griffin  
Ponder Enterprises

PT Star Management Inc.  
Meridian Partners

### **Acquisition of Red Giant Oil Co. by HollyFrontier Corp.**

Corporate Finance Associates  
Koley Jessen

Morgan, Lewis & Bockius  
HollyFrontier

### **Acquisition of Solid Systems CAD Services by Park Place Technologies**

Generational Capital Markets  
Agile Equity  
Weycer, Kaplan, Pulaski & Zube  
BDA

Park Place Technologies  
Benesch, Friedlander, Coplan  
PwC

### **Capitalization of Grupo Turistore subscribed by Alta Growth Capital and Nexus Capital**

PC Capital  
Grupo Turistore

Nexus Capital  
Alta Growth Capital

### **Sale of Destinations by Design to an Employee Stock Ownership Plan (ESOP)**

ButcherJoseph & Co.

GreatBanc Trust Company

### **Sale of San Felasco by Harvest Health & Recreation, Inc.**

Young America Capital

Harvest Health & Recreation

## M&A DEAL OF THE YEAR (\$75MM-\$100MM)

### **Acquisition of Aftermath, a portfolio company of Serent Capital, by Abry Partners**

MHT Partners  
Serent Capital

Abry Partners

### **Acquisition of Bedrock Petroleum Consultants to NES Global Talent**

Capstone Headwaters	AEA Investors, LP / NES Global Talent
<b>Acquisition and integration of Harry's Fresh Foods, and separation of "Stockpot" from Campbell's, by Kettle Cuisine</b>	
West Monroe Partners	BNP Paribas
Kettle Cuisine	Weil, Gotshal & Manges
Campbell Soup Company	PwC
Kainos Capital	
<b>Acquisition of Louisiana Fish Fry by Peak Rock Capital</b>	
GulfStar Group	McDermott, Will & Emery
Louisiana Fish Fry	PricewaterhouseCooper
Kean Miller	Willis Towers Watson
Peak Rock	
<b>Acquisition of Putnam Associates by UDG Healthcare plc</b>	
Clearsight Advisors	UDG Healthcare plc
<b>Acquisition of Qualitynet by VIVA</b>	
Kuwait Telecommunications Company	National Bank of Kuwait (NBK)
Bahrain Telecommunications Company B.S.C	
<b>Sale of D3 Technology to NCR</b>	
Leonis Partners	NCR
D3 Banking	
<b>Sale of Reliant Care Management's Skilled Nursing Facilities Portfolio to Griffin-American Healthcare REIT IV, Inc.</b>	
Dresner Partners Investment Banking	Griffin-American Healthcare REIT IV, Inc.
<b>M&amp;A DEAL OF THE YEAR (\$100MM-\$250MM)</b>	
<b>Acquisition of BCM One by Thompson Street Capital Partners</b>	
KPMG Corporate Finance LLC	Thompson Street Capital Partners
BCM	
<b>Merger of Lourdmurray with Delphi Private Advisors, with an investment from HighTower</b>	
Republic Capital Group	HighTower
LourdMurray	Solomon Ward Seidenwurm & Smith, LLP
Delphii Private Advisors	
<b>Sale of JRM Holdings, Inc. to the JRM Employee Stock Ownership Trust</b>	
CSG Partners	Stout Risius Ross
JRM Construction Management	Aegis Fiduciary Services
Morrison Cohen	
<b>Sale of TRUSTID, Inc. to Neustar, Inc. (Golden Gate Capital)</b>	
Raymond James	Neustar, Inc.
TRUSTID	
<b>Acquisition of 1st Global Inc. by Blucora Inc.</b>	
Haynes and Boone, LLP	PJT Partners
Foley & Lardner, LLP	Blucora
ERG Capital	
<b>Sale of Polartec to Milliken &amp; Company</b>	
Lazard Middle Market	Versa Capital Management
Polartec	Milliken & Company
<b>Acquisition of Ozark National Life Insurance by National Western Life Insurance Company</b>	
Merger & Acquisition Services, Inc	Ozark National Life Insurance
CNS Corporation	Stinson Leonard Street LLP

Eversheds Sutherland LLP

**Acquisition of Roper Technologies, Inc.'s Scientific Imaging Businesses by Teledyne Technologies Incorporated**  
McGuireWoods LLP King & Spalding LLP

M&A DEAL OF THE YEAR (\$250MM-\$500MM)

**Acquisition of Noventis by WEX**  
Raymond James

WEX Inc.

**Acquisition of Peoples Health Inc. by UnitedHealthcare**  
Provident Healthcare Partners  
HealthLink Enterprises, Inc.  
Taggart Morton, LLC

Neiman & Interian, PLLC  
UnitedHealth Group

**Recapitalization of Ethos Veterinary Health, LLC by Brown Brothers Harriman**  
Citizens Capital Markets, Inc.

Brown Brothers Harriman

**Divestiture of Gemini by NorthStar to GTCR**

Raymond James  
NorthStar  
TA Associates  
Goodwin  
Deloitte

GTCR  
Latham & Watkins  
Ernst & Young  
Bain & Co.

**Sale of BuildingConnected to Autodesk**  
Raymond James

Autodesk

**Sale of Hyperwallet to Paypal**

Raymond James  
Hyperwallet

PayPal

**Sale of RegEd to Gryphon Investors**

Raymond James  
Falfurrias Captial Partners

Gryphon Investors  
RegEd

**Acquisition of Oildex by DrillingInfo**

Vaquero Capital

Intertek

M&A DEAL OF THE YEAR (\$500MM-\$1B)

**Acquisition of 15 television stations in 10 U.S. markets from Cordillera Communications by The E.W. Scripps Company**

BakerHostetler  
Cordillera Communications, LLC  
Cooley LLP

Methuselah Advisors  
The E.W. Scripps Company  
Wells Fargo

**Sale of GreatCall to Best Buy**

Raymond James  
GTCR  
GreatCall

Best Buy Co., Inc.  
PwC  
Goldman Sachs

**Merger of National Commerce Corporation with and into CenterState Bank Corporation**

Maynard Cooper & Gale  
Nelson Mullins Riley & Scarbrough

Keefe, Bruyette & Woods Inc.

**Acquisition of EQT Conventional Appalachia by Diversified Gas & Oil PLC**

Stifel

RBC

**Restructuring of Westmoreland Coal Company**

FTI Consulting  
Kirkland & Ellis  
Stein Advisors LLC  
Alvarez & Marsal North America LLC  
McKinsey & Company RTS

Drinker Biddle & Reath  
Centerview Partners LLC  
Kramer Levin Naftalis & Frankel LLP  
Thunderwood Capital

**Sale of Combell Group to Hg**

Raymond James  
Waterland

Hg Capital

**Sale of InHealth to TA**

Holland & Knight  
Oppenheimer

Ropes & Gray

**Majority Investment in Invoice Cloud from General Atlantic**

Raymond James  
General Atlantic  
Summit Partners  
Paul Weiss

Invoice Cloud  
Kirkland & Ellis  
PricewaterhouseCoopers

**M&A DEAL OF THE YEAR (\$1B-\$10B)****Acquisition of ConvergeOne by CVC Capital Partners**

Raymond James

CVC Capital Partners

**Acquisition of eFront by BlackRock**

Kramer Levin Naftalis & Frankel LLP

Scotto Partners

**Acquisition of Millennium Trust Company by Abry Partners**

Raymond James  
Kirkland Ellis  
Parthenon Capital Partners  
Ernst & Young

Merrill Corp.  
Capstone LLC  
Abry Partners  
PwC

**Merger of Transocean and Ocean Rig**

Seward & Kissel LLP  
Transocean Ltd.  
Ocean Rig UDW Inc.  
Ogier

King & Spalding LLP  
Hamburger  
Maples and Calder  
Wenger & Viel Ltd

**Merger of Pebblebrook Hotel Trust with LaSalle Hotel Properties**

Raymond James  
Citi  
Goldman Sachs

Bank of America Merrill Lynch  
Hunton Andrews Kurth  
Pebblebrook Hotel Trust

**Divestiture of global assets to facilitate the merger of Praxair with Linde**

Deloitte Consulting LLP  
McDermott Will & Emery  
Praxair, Inc  
Taiyo Nippon Sanso Corporation

Messer Industries GmbH  
Linde Aktiengesellschaft

**Acquisition of USG by Gebr. Knauf**

Morgan Stanley  
J.P. Morgan  
The Goldman Sachs Group  
Baker & McKenzie  
Freshfields Bruckhaus Deringer

Shearman & Sterling  
Cleary Gottlieb  
Jones Day  
Kahn Swick & Foti

**Acquisition of Westinghouse Electric Company by Brookfield Business Partners**

Pillsbury Winthrop Shaw Pittman LLP  
Weil, Gotshal & Manges  
Milbank, Tweed, Hadley & McCloy LLP

Pillsbury Winthrop Shaw Pittman LLP  
Willkie Farr & Gallagher LLP

**M&A DEAL OF THE YEAR (Over \$10B)****Acquisition of Goldcorp Inc. by Newmont Mining Corporation**

White & Case  
BMO Capital Markets  
Citi  
Goldman Sachs  
Wachtell, Lipton, Rosen & Katz, Goodmans LLP  
TD Securities

BofA Merrill Lynch  
Cassels Brock & Blackwell LLP  
Neal Gerber & Eisenberg LLP  
Fort Capital Partners  
Osler, Hoskin & Harcourt LLP

**Merger of Dominion Energy with SCANA Corporation**

McGuireWoods LLP  
Mayer Brown LLP  
Morgan Stanley & Co. LLC

RBC Capital Markets  
Credit Suisse Securities (USA) LLC

**Acquisition of Shire by Takeda**

Finsbury  
FTI Consulting

J.P. Morgan Cazenove

**Acquisition of Flipkart by Walmart**

Fortis Advisors  
Goldman Sachs Asset Management  
Barclays Bank UK  
J.P. Morgan Securities  
Allen & Gledhill

Dentons  
Gibson, Dunn & Crutcher  
Gunderson Dettmer  
Khaitan & Company  
Fried, Frank, Harris

**Acquisition of Rockwell Collins by United Technologies**

Wharton MidMarket Advisors  
Citigroup  
Harris, Wiltshire & Grannis  
J.P. Morgan  
McCarthy Tetrault  
Morgan Stanley

Stikeman Elliot  
Rigrodsky & Long  
Skadden Arps  
Sullivan & Cromwell  
Wachtell, Lipton, Rosen & Katz

**Acquisition of Clarios, subsidiary of Johnson Controls International by investors Brookfield Business Partners and Caisse de dépôt et placement du Québec**

Bank of America Merrill Lynch  
BMO Capital Markets  
CIBC Capital Markets  
Citigroup  
Credit Suisse

Scotiabank  
Centerview Partners  
White & Case  
The Goldman Sachs Group  
Davis Polk & Wardwell

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