



## 22<sup>ND</sup> ANNUAL M&A ADVISOR AWARDS WINNERS

### I. SECTOR DEALS OF THE YEAR

#### ENERGY DEAL OF THE YEAR (BETWEEN \$10MM - \$100MM)

##### Sale of Taronis to Meritus Gas Partners

Capstone Partners

Aurora Management Partners

Meritus Gas Partners

Potter Anderson

#### ENERGY DEAL OF THE YEAR (OVER \$100MM)

##### Sale of Ruby Pipeline LLC to Tallgrass Energy Partners

FTI Consulting

Blank Rome

Brown Rudnick

Davis Polk & Wardwell

Intrepid Financial Partners

Kinder Morgan Inc.

Latham & Watkins

Lazard

Pembina Pipeline Corporation

Perella Weinberg Partners

PJT Partners

Richards, Layton & Finger

Tall Grass Energy Partners

Rothschild & Co.

Weil, Gotshal & Manges

White & Case

#### FINANCIALS DEAL OF THE YEAR

##### Sale of York International Agency to IMA, Inc.

CSG Partners

Acclaro Valuation Advisors

Argent Financial Group

Foulston Siefkin

IMA, Inc.

Morrison Cohen

Reagan Consulting

York International Group

## **MATERIALS DEAL OF THE YEAR**

### **Acquisition of E. Tetz & Sons, Inc. and Tetz Asphalt, LLC by Peckham Industries, Inc.**

Northern Edge Advisors LLC  
E. Tetz & Sons, Inc.  
Harrington Ocko Monk, LLP

Peckham Industries, Inc.  
White & Case LLP

## **CONSUMER DISCRETIONARY DEAL OF THE YEAR (BETWEEN \$10MM - \$100MM)**

### **Acquisition of Kid Works by Busy Bees and Ontario Teachers Pension Plan**

MelCap Partners, LLC  
Black Swan Legal Counsel, PLLC  
Busy Bees North America  
Chiampou Travis Besaw & Kershner LLP  
Dentons

Kid Works  
Marsh McLennan  
Meaden & Moore, Inc.  
Tucker Ellis LLP

## **CONSUMER DISCRETIONARY DEAL OF THE YEAR (OVER \$100MM)**

### **Restructuring of Serta Simmons Bedding, LLC**

Epiq  
Evercore  
FTI Consulting

Kelley Drye & Warren LLP  
Weil, Gotshal & Manges LLP

## **CONSUMER STAPLES DEAL OF THE YEAR (BETWEEN \$10MM - \$100MM)**

### **Sale of Brewing-Science Institute**

ButcherJoseph & Co.  
Adamy Valuation  
BrewingScience Institue (BSI)  
Faegre Drinker Biddle & Reath LLP

First Financial Bank  
Morgan, Lewis & Bockius LLP  
Polsinelli PC  
Prudent Fiduciary Services, LLC

## **CONSUMER STAPLES DEAL OF THE YEAR (OVER \$100MM)**

### **Sale of Red Collar Pet Foods Assets to Colgate-Palmolive Company and Nestlé S.A.**

Arbor Investments  
BMO U.S.  
Centerview Partners  
Colgate-Palmolive  
Deloitte

Kirkland & Ellis  
KPMG  
Perella Weinberg  
Red Collar Pet Foods  
Wachtell, Lipton, Rosen & Katz

## **HEALTHCARE/LIFE SCIENCES DEAL OF THE YEAR (BETWEEN \$10MM - \$25MM)**

### **Sale of Ultra Clean Systems, Inc. to Getinge**

Benchmark International

Getinge

## **HEALTHCARE/LIFE SCIENCES DEAL OF THE YEAR (BETWEEN \$25MM - \$50MM)**

### **Sale of Retrotope, Inc.**

SSG Capital Advisors

Rock Creek Advisors LLC

Bergeson, LLP

Scouler Kirchhein

Brown McGarry Nimeroff LLC

The Powell Firm, LLC

Buchalter

Thompson Hine LLP

Chipman Brown Cicero & Cole, LLP

Womble Bond Dickinson (US) LLP

## **HEALTHCARE/LIFE SCIENCES DEAL OF THE YEAR (BETWEEN \$50MM - \$100MM)**

### **Sale of Delphi Behavioral Health Group, LLC**

Berger Singerman LLP

King & Spalding LLP

Brightwood Loan Services LLC

Williams Mullen

Getzler Henrich & Associates LLC

## **HEALTHCARE/LIFE SCIENCES DEAL OF THE YEAR (BETWEEN \$100MM - \$500MM)**

### **Restructuring of Tricida, Inc.**

SierraConstellation Partners

FTI Consulting

Sidley Austin LLP

Womble Bond Dickinson

Stifel Miller Buckfire

Rock Creek Advisors

Davis Polk & Wardwell LLP

## **HEALTHCARE/LIFE SCIENCES DEAL OF THE YEAR (OVER \$500MM)**

### **Acquisition of Global Blood Therapeutics by Pfizer**

FGS Global

JP Morgan

Centerview Partners

Wachtell, Lipton, Rosen & Katz

Cravath, Swaine & Moore

## **INDUSTRIALS DEAL OF THE YEAR (BETWEEN \$10MM - \$25MM)**

### **Acquisition of C&D Scrap Metal Recyclers Co., Inc. by Company of Merchants**

GulfStar Group	C&D Scrap Metal Recyclers Co., Inc.
Chamberlain Hrdlicka	Company of Merchants
Amegy Bank	Sage Equity Partners, LP
BoyarMiller	

## **INDUSTRIALS DEAL OF THE YEAR (BETWEEN \$25MM - \$50MM)**

### **Sale of Livers Bronze Co. to Sage Capital**

Prairie Capital Advisors	RubinBrown
Bryan Cave Leighton Paisner	Sage Capital
Husch Blackwell	

## **INDUSTRIALS DEAL OF THE YEAR (BETWEEN \$50MM - \$100MM)**

### **Sale of National Railway Equipment Co. to TRM Equity**

Armory	TRM Equity
--------	------------

## **INDUSTRIALS DEAL OF THE YEAR (BETWEEN \$100MM - \$250MM)**

### **Investment in PCS Software by LLR Partners**

Vaquero Capital	LLR Partners
-----------------	--------------

## **INDUSTRIALS DEAL OF THE YEAR (OVER \$250MM)**

### **Acquisition of International Wire Group by Olympus Partners**

Houlihan Lokey	Olympus Partners
----------------	------------------

## **INFORMATION TECHNOLOGY DEAL OF THE YEAR (BETWEEN \$10MM - \$50MM)**

### **Acquisition of Interware Development by Avenu & Mill Point Capital**

Ascend Capital Group	Crowell & Moring
AIT Technology Design Solutions	Mill Point Capital
Avenu Insights & Analytics	RSM
Becker Legal Group LLC	

## **INFORMATION TECHNOLOGY DEAL OF THE YEAR (BETWEEN \$50MM - \$100MM)**

### **Sale of Network Solutions Group by CCI Systems to ePlus**

Dresner Partners Investment Banking	ePlus Inc.
CCI Systems, Inc.	

## **INFORMATION TECHNOLOGY DEAL OF THE YEAR (OVER \$100MM)**

### **Investment to LinkIt! From Serent Capital**

Leonis Partners	Serent Capital
LinkIt!	

## **PROFESSIONAL SERVICES DEAL OF THE YEAR (BETWEEN \$10MM - \$50MM)**

### **Acquisition of Supply Chain Resources Group, a portfolio company of Riverwood Capital by Argosy**

Leonis Partners	Riverwood Capital
Argosy	Supply Chain Resources Group

## **PROFESSIONAL SERVICES DEAL OF THE YEAR (BETWEEN \$50MM - \$100MM)**

### **Acquisition of EYP by Page Southerland Page**

Chamberlain Hrdlicka	DLA Piper LLP (US)
Berkley Research Group	Hollingsworth LLP
Carl Marks Advisors	

## **PROFESSIONAL SERVICES DEAL OF THE YEAR (OVER \$100MM)**

### **Sale of Salo to Korn Ferry**

Northborne Partners	Korn Ferry
Blank Rome	Salo
Faegre Drinker	

## **TELECOMMUNICATIONS DEAL OF THE YEAR**

### **Acquisition of Reilly Electrical Contractors by Crete Mechanical Group**

Generational Group	E.J. Callahan & Associates
Bellenthin, Funk & Johnson	Mirick O'Connell
Crete Mechanical Group	VedderPrice

## **UTILITIES DEAL OF THE YEAR**

### **Acquisition of LaFata Contract Services by Anser Advisory**

IMB Partners  
Anser Advisory  
D.A. Davidson

LaFata Contract Services  
Sterling Investment Partners

## **II. FIRM OF THE YEAR**

### **ACCOUNTING/DUE DILIGENCE FIRM OF THE YEAR**

PKF O'Connor Davies

### **BOUTIQUE INVESTMENT BANKING FIRM OF THE YEAR**

Republic Capital Group

### **COMMUNICATIONS FIRM OF THE YEAR**

Joele Frank

### **CONSULTING FIRM OF THE YEAR**

Generational Consulting Group

### **INVESTMENT BANKING FIRM OF THE YEAR**

Blitzer, Clancy & Company

### **LAW FIRM OF THE YEAR**

Greenberg Traurig, LLP

### **LENDER FIRM OF THE YEAR**

Churchill Asset Management

**PRIVATE EQUITY FIRM OF THE YEAR**

**McNally Capital**

**VALUATION FIRM OF THE YEAR**

**Empire Valuation Consultants**

**III. PRODUCT/SERVICE OF THE YEAR**

**Alliant Insurance Services – Cyber, Mergers and Acquisitions**

**IV. PROFESSIONAL OF THE YEAR**

**INVESTMENT BANKER OF THE YEAR**

**Tyrus O'Neill, Managing Partner, Benchmark International**

**BUSINESS DEVELOPMENT PROFESSIONAL OF THE YEAR**

**Randy Kamin, Executive Managing Director, Generational Group, LLC**

**LEGAL ADVISOR OF THE YEAR**

**Ted Ackerman, Partner, Paul, Weiss, Rifkind, Wharton & Garrison LLP**

**PRIVATE EQUITY PROFESSIONAL OF THE YEAR**

**Jeffrey Johnson, Managing Director, Blackford Capital**

**SERVICE PROFESSIONAL OF THE YEAR**

**Devi Rajani, Senior Managing Director, FTI Consulting**

## **V. DEAL FINANCING OF THE YEAR**

### **EQUITY FINANCING OF THE YEAR**

#### **Growth Investment from WestView Capital Partners to MMI**

Horizon Partners	MMI
Buchalter	WestView Capital Partners
Latham & Watkins	

### **DEBT FINANCING OF THE YEAR**

#### **Financing of Operatec Lda., Ltd.**

Chiron Financial	Ocean Bank
------------------	------------

## **VI. RESTRUCTURING DEAL OF THE YEAR**

### **RESTRUCTURING DEAL OF THE YEAR (UNDER \$100MM)**

#### **Restructuring and Sale of the Williamsburg Hotel**

FTI Consulting (professionals formerly at CohnReznick)	Haynes & Boone LLP
A&G Real Estate Advisors	Morrison Cohen
Eastdil Secured	Quadrum Global
Garfunkel Wild, P.C.	Togut, Segal & Segal LLP
Gray & Company LLC	

### **RESTRUCTURING DEAL OF THE YEAR (BETWEEN \$100MM - \$250MM)**

#### **Sale of Easterday Ranches, Inc. and Easterday Farms to Farmland Reserve, Inc.**

Paladin Management Group	Dundon Advisors LLC
B. Riley Advisory Services	Pachulski Stang Ziehl & Jones LLP
Cooley LLP	Perkins Coie LLP



## **RESTRUCTURING DEAL OF THE YEAR (BETWEEN \$250MM - \$1B)**

### **Acquisition of Bang Energy by Monster Beverage**

Pachulski Stang Ziehl & Jones LLP	Knobbe, Martens, Olson & Bear, LLP
Akerman LLP	Latham & Watkins LLP
Berger Singerman LLP	Lincoln International LLC
Covington & Burling LLP	Lowenstein Sandler LLP
Evercore	Miller Buckfire & Co., LLC
Grant Thornton LLP	Quarles & Brady LLP
Hueston Hennigan LLP	Rothschild & Co.
Huron Consulting Group	Seqour Law, P.A.
Jones Day LLP	Snell & Wilmer L.L.P.

## **RESTRUCTURING DEAL OF THE YEAR (OVER \$1B)**

### **Reorganization of Brazos Electric**

Greenberg Traurig, LLP	Norton Rose Fulbright US LLP
Evercore	O'Melveny & Myers LLP
FTI Consulting	Paul Hastings
Houlihan Lokey	Paul, Weiss, Rifkind, Wharton & Garrison LLP
Kramer Levin	

## **VII. CORPORATE/STRATEGIC DEAL OF THE YEAR**

### **CORPORATE/STRATEGIC DEAL OF THE YEAR (BETWEEN \$10MM - \$25MM)**

#### **Acquisition of Overland Distribution Inc. and Overland Express Company by KC Piggyback Holdings, LLC**

Gray Reed & McGraw LLP	Brownstein Hyatt Farber Schreck, LLP
------------------------	--------------------------------------

### **CORPORATE/STRATEGIC DEAL OF THE YEAR (BETWEEN \$25MM - \$50MM)**

#### **Acquisition of Countywide by Pueblo Mechanical**

PCE Investment Bankers	Payne & Jones, Chartered
Alvarez & Marsal	Perkins Coie LLP
MMC Corp	

**CORPORATE/STRATEGIC DEAL OF THE YEAR (BETWEEN \$50MM - \$100MM)**

**Acquisition of Therachem by PI Health Sciences LTD**

Madison Street Capital

Khaitan & Co

**CORPORATE/STRATEGIC DEAL OF THE YEAR (BETWEEN \$100MM - \$250MM)**

**Acquisition of Bose Professional by Transom Capital Group**

Transom Capital Group

Progress Partners

**CORPORATE/STRATEGIC DEAL OF THE YEAR (BETWEEN \$250MM - \$500MM)**

**Acquisition of Clearon by Solenis, a Platinum Equity company**

BDA Partners

Skadden, Arps, Slate, Meagher & Flom LLP

**CORPORATE/STRATEGIC DEAL OF THE YEAR (BETWEEN \$500MM - \$1B)**

**Merger of Navvis and Esse Health to Form Surround Care**

ECG Management Consultants

**CORPORATE/STRATEGIC DEAL OF THE YEAR (OVER \$1B)**

**Divestiture of IBM Watson Health Assets to Francisco Partners**

Deloitte Consulting LLP

IBM

Francisco Partners

**VIII. CROSS BORDER DEAL OF THE YEAR**

**CROSS-BORDER DEAL OF THE YEAR (BETWEEN \$10MM - \$50MM)**

**Acquisition of Golden Max LLC by Sanitas USA II, Inc., a subsidiary of Keralty S.A.S.**

Northern Edge Advisors LLC

Greenberg Traurig, LLP

Ellenoff Grossman & Schole LLP

Keralty

Golden Max LLC dba Optimal Healthcare Solutions

## **CROSS-BORDER DEAL OF THE YEAR (BETWEEN \$50MM - \$100MM)**

**Acquisition of Ericsson's IoT businesses by Aeris Communications**

Deloitte Consulting

## **CROSS-BORDER DEAL OF THE YEAR (OVER \$100MM)**

**Acquisition of Enable Professional Services by Fujitsu**

Technology Holdings

Nash Advisory

Fujitsu

## **IX. PRIVATE EQUITY DEAL OF THE YEAR**

### **PRIVATE EQUITY DEAL OF THE YEAR (BETWEEN \$10MM - \$25MM)**

**Acquisition of DiPonio Contracting by Evolution Strategy Partners**

Evolution Strategy Partners

DiPonio Contracting

### **PRIVATE EQUITY DEAL OF THE YEAR (BETWEEN \$25MM - \$50MM)**

**Majority Investment in SciShield by Strattam Capital**

Strattam Capital

Maxwell Locke & Ritter

King & Spalding

SciShield

Latham & Watkins

Stax Inc.

### **PRIVATE EQUITY DEAL OF THE YEAR (BETWEEN \$50MM - \$75MM)**

**Recapitalization of GEM Manufacturing with CORE Industrial Partners**

Carter Morse & Goodrich

CORE Industrial Partners

Carmody Torrance Sandak & Hennessey LLP

UHY Advisors, Inc.

### **PRIVATE EQUITY DEAL OF THE YEAR (BETWEEN \$75MM - \$100MM)**

**Investment in Plastic Surgery Platform by Corbel**

EdgePoint

GHJ

Blackhawk Plastic Surgery

Greenberg Traurig, LLP

Clevens Face & Body Specialists

Sheppard Mullin

Corbel Capital Partners

The Spiegel Center

## **PRIVATE EQUITY DEAL OF THE YEAR (BETWEEN \$100MM - \$250MM)**

**Divestment of the Cardiology division of GenesisCare to Adamantem Capital, and contemporaneous bolt-on acquisitions of CardioNexus and Burwood Cardiology**

Record Point  
Advara HeartCare  
GenesisCare

Herbert Smith Freehills  
Morgan Stanley  
PricewaterhouseCoopers

## **PRIVATE EQUITY DEAL OF THE YEAR (BETWEEN \$250MM - \$1B)**

**Acquisition of Trean by Altaris**

Bass, Berry & Sims PLC

Kirkland & Ellis LLP

## **PRIVATE EQUITY DEAL OF THE YEAR (OVER \$1B)**

**Acquisition of Kettle Cuisine**

L Catterton

## **X. SPAC DEAL OF THE YEAR**

**Public Formation of Granite Ridge Resources Inc.**

Holland & Knight

Kirkland & Ellis

## **XI. M&A DEALS OF THE YEAR**

### **M&A DEAL OF THE YEAR (BETWEEN \$10MM - \$25MM)**

**363 Sale of Silver Creek Industries LLC**

B Riley Advisory Services  
Loeb & Loeb LLP

Winthrop Golubow Hollander LLP

### **M&A DEAL OF THE YEAR (BETWEEN \$25MM - \$50MM)**

**Acquisition of Apex Anesthesia by TrueLearn, a portfolio company of LLR Partners**

Navagant  
Apex Anesthesia  
Goodwin Proctor  
Grant Thornton

LLR Partners  
Taft  
TriaIta

## **M&A DEAL OF THE YEAR (BETWEEN \$50MM - \$75MM)**

### **Acquisition of FR Conversions by Tide Rock Holdings**

Generational Group	Stradling Yocca Carlson & Rauth
FR Conversions	The Miller Law Firm
Generational Equity	Tide Rock Holdings
Hargrove Firm	UHY

## **M&A DEAL OF THE YEAR (BETWEEN \$75MM - \$100MM)**

### **Acquisition of American Reliable Insurance Company and its Farm, Ranch and Equine book of renewal business by Everett Cash Mutual Insurance Company from Global Indemnity Group, LLC (NYSE: GBLI)**

Merger & Acquisition Services, Inc.	Mette, Evans & Woodside
Everett Cash Mutual Insurance Company	Philo Smith Capital Corporation
Global Indemnity Group	Skadden, Arps, Slate, Meagher & Flom LLP

## **M&A DEAL OF THE YEAR (BETWEEN \$100MM - \$250MM)**

### **Creative Planning's Acquisition of the Nonattest Business of BerganKDV**

Republic Capital Group	Hunton Andrews Kurth LLP
BerganKDV	Lathrop GPM
Creative Planning	

## **M&A DEAL OF THE YEAR (BETWEEN \$250MM - \$500MM)**

### **Acquisition of LRS Healthcare by Jackson Health**

Bridgepoint Investment Banking	Lockton
Dvorak Law Group	Lutz
Kilpatrick Townsend & Stockton LLP	

## **M&A DEAL OF THE YEAR (BETWEEN \$500MM - \$1B)**

### **Sale of Red Collar Pet Foods Assets to Colgate-Palmolive Company and Nestlé S.A.**

Arbor Investments	Kirkland & Ellis
BMO U.S.	KPMG
Centerview Partners	Perella Weinberg
Colgate-Palmolive	Red Collar Pet Foods
Deloitte	Wachtell, Lipton, Rosen & Katz

## **M&A DEAL OF THE YEAR (BETWEEN \$1B - \$5B)**

### **Acquisition of PANTHERx Rare from Centene Corporation by Vistria Group, General Atlantic, and Nautic Partners**

West Monroe

Alvarez & Marsal

Bass, Berry & Sims PLC

Barclay's

BRG

Centene

Lockton

Paul, Weiss, Rifkind, Wharton & Garrison LLP

Ropes & Gray

## **M&A DEAL OF THE YEAR (OVER \$5B)**

### **Acquisition of Bank of the West by Bank of Montreal from BNP Paribas**

Deloitte Consulting LLP

Bank of the West

BMO Financial Group

**XXXX**