



## 2013 INTERNATIONAL M&A AWARDS FINALISTS

To follow are the Finalists for M&A Deals of the Year; Corporate/Strategic Acquisition Deals of the Year; Restructuring Deal of the Year; Deal Financing of the Year; M&A Product/Services of the Year categories. The winners will be announced at the **5<sup>th</sup> Annual International M&A Awards Gala on Monday, May 13 at The New York Athletic Club in New York City**. Please visit [www.maadvisor.com](http://www.maadvisor.com) for additional details.

### 1. M&A Deal of the Year Categories

#### M&A Deal of the Year (Over \$1 Billion)

##### FINALISTS

APA takeover offer for Hastings Diversified Utilities Fund	Macquarie Capital APA Group Grant Samuel JP Morgan RBC Capital Markets Westpac Banking Corp
Sale of a 24.5% interest in Anglo American Sur S.A. to Mitsubishi Corporation and subsequent sale of a 29.5% interest to Corporación Nacional del Cobre de Chile (Codelco) and Mitsui	Shearman & Sterling Anglo American plc Cleary Gottlieb Steen & Hamilton LLP Clifford Chance LLP Mitsubishi Corporation
Sale of Hitachi Global Storage Technologies to Western Digital Corporation.	Morrison & Foerster LLP Goldman Sachs & Co. Hitachi, Ltd. Merrill Lynch O'Melveny & Myers Western Digital
\$6.1 Billion Acquisition of Viterra by Glencore	Torys LLP Ashurst Bennett Jones LLP Canaccord Genuity Limited Curtis, Mallet-Prevost, Colt & Mosle LLP Glencore International plc King & Wood Mallesons Linklaters Merrill Lynch & Co. Sidley Austin LLP Torys LLP Viterra
\$8.1 Billion Merger of Burger King and Justice Holdings Ltd.	Tegris Advisors Greenberg Traurig LLP Barclays Capital Burger King Justice Holdings Ltd. Price WaterHouse Coopers LLP Sullivan and Cromwell LLP

Acquisition of Open Grid Europe by consortium consisting of Infinity Investments S.A., British Columbia Investment Management, Macquarie European Infrastructure Fund 4, and the asset management arm of Munich Re and ERGO

Macquarie Capital  
ARUP  
Ernst & Young GmbH  
Linklaters  
Macquarie Infrastructure and Real Assets (MIRA)

## **M&A Deal of the Year (Over \$500mm to \$1 Billion)**

### **FINALISTS**

Acquisition of China Kanghui Holdings by Medtronic

Baker & McKenzie LLP  
Medtronic, Inc.  
O'Melveny & Myers LLP  
Piper Jaffray & Co.

Acquisition of World Courier Group by AmerisourceBergen

Curtis, Mallet-Prevost, Colt & Mosle LLP  
AmerisourceBergen Corporation  
Citi | Global Investment Banking  
Cravath, Swain & Moore LLP  
World Courier Group, Inc.

Formation of Capistrano Wind Partners, LLC by AMP Capital Limited, Teachers Insurance and Annuity Association of America and Cook Inlet Region Inc. and Edison Mission Energy

Greenberg Traurig LLP  
AMP Capital Investor (US) Ltd  
Edison Mission Energy  
Gibson, Dunn & Crutcher LLP  
Marathon Capital  
TIAA-CREF | Financial Services

Acquisition of KP Snacks by Intersnack Group

McDermott Will Emery Rechtsanwälte Steuerberater LLP  
Credit Suisse  
Ernst & Young  
Freshfield Bruckhaus Deringer  
Goldman Sachs  
Intersnack  
KP Snacks  
KPMG  
Merrill Datasite

Acquisition of GenesisCare by KKR

Record Point  
Allen and Overy  
Freehills  
GenesisCare  
Intralinks  
KKR  
KKR Capstone

KPMG  
UBS

Acquisition of Coperion Capital GmbH by Hillenbrand, Inc.

P&M Corporate Finance  
DC Advisory Partners  
Deutsche Beteiligungs AG  
Helbling Business Advisors  
Hillenbrand, Inc.  
Intralinks  
Linklaters  
PwC  
Skadden Arps Slate Meagher & Flom

**M&A Deal of the Year (Over \$250mm to \$500mm)**

Buyout of Enerflow Industries Inc. by National Oilwell Varco

Capital Alliance Corporation  
Bennett Jones  
Enerflow Industries Inc.  
Fraser Milner Casgrain  
Grant Besplug PC  
National Oilwell Varco  
Pricewaterhouse Coopers

Acquisition of API Manufacturing Facility by Hospira

Baker & McKenzie LLP  
Hospira, Inc

Sale of Industrea to General Electric Company

Record Point  
Ansarada  
Deloitte  
General Electric  
Industrea  
Malleons  
Norton Rose  
UBS

Acquisition of Mathena, Inc. by the Weir Group PLC

McColl Partners, LLC  
Deloitte  
Environmental Resources Management  
Firmex, Inc.  
Hartzog Conger Cason & Neville  
Hogan Taylor, LLP  
Jones Day  
KPMG  
Mathena, Inc.  
Signa Engineering Corp.  
The Weir Group PLC

Sale of AgraQuest, Inc. to Bayer CropScience

Baker & McKenzie LLP  
AgraQuest, Inc.  
Bayer CropScience  
Jones Day

## **M&A Deal of the Year (Over \$100mm to \$250mm)**

### **FINALISTS**

Acquisition of Karo Film by Patton Media Group, Baring Vostok, UFG and the Russian Direct Investment Fund

Redwood Capital Group  
Akin Group  
Baker Botts  
Baring Vostok Capital Partners  
Chase Mellen Law Office  
Dechert LLP  
Deloitte & Touche  
Karo Film  
KPMG  
Patton Media Group  
Russian Direct Investment Fund  
UFG Private Equity

Divestment of Shanghai Elsker to Johnson & Johnson

Business Development Asia LLC  
FenXun Law Firm  
IntraLinks  
Johnson & Johnson  
KPMG  
Shanghai Elsker  
Zhong Lun Law Firm

Acquisition of Eveden Group by Wacoal Holdings

Financo  
Eveden Group  
Morrison & Foerster LLP  
PWC

Acquisition of 90% Trakya Elektrik by INTER RAO

INTER RAO UES  
AEI Services LLC  
Cakmak  
Clifford Chance  
Credit Suisse  
Deloitte  
Herguner Bilgen Ozeke  
ING Bank N.V.  
Linklaters  
Raiffeisen Investment

## **M&A Deal of the Year (Over \$50mm to \$100mm)**

### **FINALISTS**

Acquisition of Changzhou Pulanna Coating Co. by Sherwin-Williams

Business Development Asia LLC  
Changzhou Pulanna  
The Sherwin-Williams Company

Sale of Decanter Machine, Inc. to FLSmith & Co. A/S	Western Reserve Partners LLC Bradley Arant Boult Cummings LLP Crowe Horwath LLP Deloitte & Touche LLP FLSmith & Co. A/S Powell Companies Inc. Woolf McClane
Acquisition of Custom Rubber Products by FDS Group	GulfStar Group Arthur D. Little BMC SmartRoom Custom Rubber Products Ernst & Young FDS Group Hirsh & Westheimer, P.C. Kilpatrick Townsend & Stockton LLP
Divestment of D&H Manufacturing by The Crossbow Group to Celestica Inc.	Business Development Asia LLC Celestica Heffernan Seubert & French Kay Scholer LLP KPMG Merrill Datasite The Crossbow Group
Acquisition of B Wise B.V. by NASDAQ OMX	TM Capital Corp. Arthurs Legal B.V. Avedon Capital B Wise B.V. Hughes Hubbard & Reed LLP Nasdaq OMX Group NautaDutilh New York P.C.
Sale of Trident Microsystems, Inc.	DLA Piper Alvarez & Marsal Bayard, P.A. Cooley LLP FTI Consulting Imperial Capital Maples and Calder Pachulski Stang Ziehl & Jones Pillsbury Winthrop Shaw Pittman LLP Proskauer Rose Quinn Emanuel Urquhart & Sullivan, LLP Union Square Advisors Zolfo Cooper

## **M&A Deal of the Year (Between \$10mm and \$50mm)**

### **FINALISTS**

Acquisition of Vicky Form by Triumph	PC Capital BDO Creel Garcia Cuellar Haiat y Asociados SAI Derecho y Economia Triumph Universa AG Vicky Form S.A. de C.V.
Acquisition of Eclipse Therapeutics by Bionomics Ltd.	Curtis, Mallet-Prevost, Colt & Mosle LLP Agiletic Law Group, P.C. Aquila Partners, L.P. Bionomics Limited DLA Piper Johnson Winter & Slattery Morrison & Foerster LLP
Sale of Creative Electronic Systems SA to a Consortium of Private Equity	Headwaters   MB LLC Chess Consulting LLC Dimension SA Ernst & Young Kaye Scholer LLP LFPE S.A. Merrillcorp.com MRV Communications, Inc. Python & Peter Schellenberg Wittmer Sullivan & Cromwell LLP Union Bank of Switzerland Vinci Capital
The Sale of A-Med Healthcare to Byram Healthcare, a Subsidiary of Mediq N.V., and to Modern HC Pharmacy, Inc.	Intrepid Investment Bankers LLC A-Med Health Care Bingham McCutchen LLP Byram Healthcare, Inc., a subsidiary of Mediq NV Merrill Data Room Polsinelli Shughart PC

Merger of Synergy Health plc with SRI/Surgical Express, Inc.

McColl Partners, LLC  
DLA Piper  
Firmex, Inc  
Hill Ward Henderson  
KPMG  
SRI/Surgical Express, Inc.  
Synergy Health plc (LSE:SYR)

Acquisition of Superior Tube Company & Fine Tubes Ltd by The Watermill Group

Watermill  
Brown Gibbons Lang & Company  
Goodwin Procter LLP  
Icon Investments  
Morgan, Lewis & Bockius  
Phoenix Management Services  
PNC Business Credit  
Superior Tube Company and Fine Tubes Ltd.

Consolidation of Tortuga Rum Company related businesses and sale of controlling interest in consolidated group to Jamaica Producers Group Limited.

Foley & Lardner LLP  
Broadhurst LLC Attorneys-at-Law  
Greystone Capital Partners  
Hart Muirhead Fatta  
Higgs & Johnson  
Jamaica Producer Group Limited  
Myers, Fletcher & Gordon  
N.M. Hughes & Co. Ltd.  
Tortuga International Holdings Limited



## 2. Corporate/ Strategic Acquisition Deal of the Year Category

### Corporate/Strategic Acquisition of the Year (Over \$1 Billion)

#### FINALISTS

APA takeover offer for Hastings Diversified Utilities Fund	Macquarie Capital APA Group Grant Samuel JP Morgan RBC Capital Markets Westpac Banking Corp
Acquisition of Norit N.V. by Cabot Corporation	FTI Consulting Cabot Corporation (NYSE: CBT) De Brauw Blackstone Westbroek Doughty Hanson & Co. Euroland Investments B.V. J.P. Morgan Managers Limited Slaughter & May Wachtell, Lipton, Rosen & Katz
\$6.1 Billion Acquisition of Viterra by Glencore	Torys LLP Ashurst Bennett Jones LLP Canaccord Genuity Limited Curtis, Mallet-Prevost, Colt & Mosle LLP Glencore International plc King & Wood Mallesons Linklaters Merrill Lynch & Co. Sidley Austin LLP Torys LLP Viterra
Acquisition of Open Grid Europe by consortium consisting of Infinity Investments S.A., British Columbia Investment Management, Macquarie European Infrastructure Fund 4, and the asset management arm of Munich Re and ERGO	Macquarie Capital ARUP Ernst & Young GmbH Linklaters Macquarie Infrastructure and Real Assets (MIRA)

### Corporate/Strategic Acquisition of the Year (Over \$500mm to \$1 Billion)

#### FINALISTS

Acquisition of World Courier Group by AmerisourceBergen	Curtis, Mallet-Prevost, Colt & Mosle LLP AmerisourceBergen Corporation Citi   Global Investment Banking Cravath, Swain & Moore LLP World Courier Group, Inc.
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Formation of Capistrano Wind Partners, LLC by AMP Capital Limited, Teachers Insurance and Annuity Association of America and Cook Inlet Region Inc. and Edison Mission Energy

Greenberg Traurig LLP  
AMP Capital Investor (US) Ltd  
Edison Mission Energy  
Gibson, Dunn & Crutcher LLP  
Marathon Capital  
TIAA-CREF | Financial Services

Acquisition of KP Snacks by Intersnack Group

McDermott Will Emery Rechtsanwälte Steuerberater LLP  
Credit Suisse  
Ernst & Young  
Freshfield Bruckhaus Deringer  
Goldman Sachs  
Intersnack  
KP Snacks  
KPMG  
Merrill Datasite

Acquisition of GenesisCare by KKR

Record Point  
Allen and Overy  
Freehills  
GenesisCare  
Intralinks  
KKR  
KKR Capstone  
KPMG  
UBS

Acquisition of Coperion Capital GmbH by Hillenbrand, Inc.

P&M Corporate Finance  
DC Advisory Partners  
Deutsche Beteiligungs AG  
Helbling Business Advisors  
Hillenbrand, Inc.  
Intralinks  
Linklaters  
PwC  
Skadden Arps Slate Meagher & Flom

## **Corporate/Strategic Acquisition of the Year (Over \$100mm to \$500MM)**

### **FINALISTS**

Buyout of Enerflow Industries Inc. by National Oilwell Varco

Capital Alliance Corporation  
Bennett Jones  
Enerflow Industries Inc.  
Fraser Milner Casgrain  
Grant Besplug PC  
National Oilwell Varco  
Pricewaterhouse Coopers

Divestment of Shanghai Elsker to Johnson & Johnson	Business Development Asia LLC FenXun Law Firm IntraLinks Johnson & Johnson KPMG Shanghai Elsker Zhong Lun Law Firm
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Acquisition of Eveden Group by Wacoal Holdings	Financo Eveden Group Morrison & Foerster LLP PWC
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Acquisition of 90% Trakya Elektrik by INTER RAO	INTER RAO UES AEI Services LLC Cakmak Clifford Chance Credit Suisse Deloitte Herguner Bilgen Ozeke ING Bank N.V. Linklaters Raiffeisen Investment
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Sale of Industrea to General Electric Company	Record Point Ansarada Deloitte General Electric Industrea Malleons Norton Rose UBS
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**Corporate/Strategic Acquisition of the Year (Over \$50mm to \$100MM)**

**FINALISTS**

Acquisition of Custom Rubber Products by FDS Group	GulfStar Group Arthur D. Little BMC SmartRoom Custom Rubber Products Ernst & Young FDS Group Hirsh & Westheimer, P.C. Kilpatrick Townsend & Stockton LLP
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Sale of Decanter Machine, Inc. to FLSmidth & Co. A/S	Western Reserve Partners LLC Bradley Arant Boult Cummings LLP Crowe Horwath LLP Deloitte & Touche LLP FLSmidth & Co. A/S Powell Companies Inc. Woolf McClane
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Acquisition of Western Refrigeration Private Limited (India) by Hoshizaki Electric Co., Ltd. (Japan)	YES BANK Limited Deloitte Touche Tohmatsu India Pvt. Ltd. Hoshizaki Electric Co., Ltd. Intralinks Khaitan & Co Mitsubishi UFJ Securities (Singapore), Limited Wadia Ghandy & Co Western Refrigeration Private Limited
Acquisition of Changzhou Pulanna Coating Co. by Sherwin-Williams	Business Development Asia LLC Changzhou Pulanna The Sherwin-Williams Company
Acquisition of Bwise B.V. by NASDAQ OMX	TM Capital Corp. Arthurs Legal B.V. Avedon Capital Bwise B.V. Hughes Hubbard & Reed LLP Nasdaq OMQ Group NautaDutilh New York P.C.
Sale of Trident Microsystems, Inc.	DLA Piper Alvarez & Marsal Bayard, P.A. Cooley LLP FTI Consulting Imperial Capital Maples and Calder Pachulski Stang Ziehl & Jones Pillsbury Winthrop Shaw Pittman LLP Proskauer Rose Quinn Emanuel Urquhart & Sullivan, LLP Union Square Advisors Zolfo Cooper
Divestment of D&H Manufacturing by The Crossbow Group to Celestica Inc.	Business Development Asia LLC Celestica Heffernan Seubert & French Kay Scholer LLP KPMG Merrill Datasite The Crossbow Group

**Corporate/Strategic Acquisition of the Year (Between \$10mm and \$50mm)**

**FINALISTS**

Acquisition of Vicky Form by Triumph	PC Capital BDO Creel Garcia Cuellar Haiat y Asociados SAI Derecho y Economia Triumph Universa AG Vicky Form S.A. de C.V.
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Acquisition of Eclipse Therapeutics by Bionomics Ltd.

Curtis, Mallet-Prevost, Colt & Mosle LLP  
Agiletic Law Group, P.C.  
Aquila Partners, L.P.  
Bionomics Limited  
DLA Piper  
Johnson Winter & Slattery  
Morrison & Foerster LLP

The Sale of A-Med Healthcare to Byram Healthcare, a Subsidiary of Mediq N.V., and to Modern HC Pharmacy, Inc.

Intrepid Investment Bankers LLC  
A-Med Health Care  
Bingham McCutchen LLP  
Byram Healthcare, Inc., a subsidiary of Mediq NV  
Merrill Data Room  
Polsinelli Shughart PC

Consolidation of Tortuga Rum Company related businesses and sale of controlling interest in consolidated group to Jamaica Producers Group Limited.

Foley & Lardner LLP  
Broadhurst LLC Attorneys-at-Law  
Greystone Capital Partners  
Hart Muirhead Fatta  
Higgs & Johnson  
Jamaica Producer Group Limited  
Myers, Fletcher & Gordon  
N.M. Hughes & Co. Ltd.  
Tortuga International Holdings Limited

### 3. Restructuring Deal of the Year Category

#### FINALISTS

Restructuring of Catalyst Paper Corporation

Skadden Arps Slate Meagher & Flom LLP  
Blake, Cassels & Graydon LLP  
Catalyst Paper Corporation  
Perella Weinberg Partners LP

Restructuring of Trinidad Cement Limited Group

Foley & Lardner  
Broadspan Capital  
Caribbean Juris Chambers  
Fitzwilliam, Stone, Furness-Smith & Morgan  
FTI Consulting  
Hughes, Fields & Stoby  
Ian C.A. Bishop, Attorney-at-Law  
Johnson, Camacho & Singh  
Kelsick Wilkin and Ferdinand  
Mayer Brown LLP  
Patterson Mair Hamilton

Chapter 11 Restructuring of General Maritime Corporation, et al.

Curtis, Mallet-Prevost, Colt & Mosle LLP  
Day & Partners  
Kirkland & Ellis, LLP  
Kramer Levin Naftalis & Frankel LLP  
Moelis & Company  
Seward & Kissel LLP  
White & Case

Restructuring of Landsbanki Islands hf. ("Landsbanki")

Morrison & Foerster LLP  
Deloitte  
Numerix

Sale of Trident Microsystems, Inc.

DLA Piper  
Alvarez & Marsal  
Bayard, P.A.  
Cooley LLP  
FTI Consulting  
Imperial Capital  
Maples and Calder  
Pachulski Stang Ziehl & Jones  
Pillsbury Winthrop Shaw Pittman LLP  
Proskauer Rose  
Quinn Emanuel Urquhart & Sullivan, LLP  
Union Square Advisors  
Zolfo Cooper

## 4. Deal Financing of the Year Category

### FINALIST

Acquisition of Karo Film by Patton Media Group, Baring Vostok, UFG and the Russian Direct Investment Fund

Redwood Capital Group  
Akin Group  
Baker Botts  
Baring Vostok Capital Partners  
Chase Mellen Law Office  
Dechert LLP  
KPMG  
Patton Media Group  
Russian Direct Investment Fund  
UFG Private Equity

Barclays Debtor in Possession (DIP) Financing for ResCap

Morrison & Foerster LLP  
Barclays Bank PLC  
Centerview Partners LLC  
FTI Consulting  
Residential Capital  
Skadden, Arps, Slate, Meagher & FLOm LLP

Funds for (transaction) Acquisition of Volvo Aero AB by GKN Aerospace New England Inc.

Ernst & Young Corporate Finance  
Barclays Bank  
Citibank International  
Clifford Chance  
Gleacher Shacklock LLP  
HSBC Bank plc  
KPMG Audit  
Mannheimer Swartling Advokatbyrå  
The Royal Bank of Scotland  
UBS Limited

Alibaba's repurchase of shares and restructuring of Yahoo! Relationship

Alibaba Group  
Allen & Company LLC  
Conyers Dill & Pearman  
Credit Suisse  
Freshfields  
Goldman Sachs  
Munger Tolles & Olson  
Skadden Arps  
UBS  
Weil Gotshal  
Yahoo!

## **5. M&A PRODUCT/SERVICE OF THE YEAR**

### **Market Data, Research and Reporting**

#### **FINALISTS**

MergerMarket

PR Newswire

EMIS DealWatch

### **Professional Services**

#### **FINALISTS**

Tasman Consulting – HR M&A Consulting

KPMG India Outbound Investments: Tax & Regulatory Services

Dealgate – Global Deal Matching Platform

### **Information Management**

#### **FINALISTS**

Firmex

Merrill DataSite

Intralinks



## 6. Sector Transaction of the Year Categories

### Healthcare/Life Sciences Deal of the Year (Over \$250mm)

#### FINALISTS

Acquisition of API Manufacturing Facility by Hospira	Baker & McKenzie LLP Hospira, Inc
Acquisition of GenesisCare by KKR	Record Point Allen and Overy Freehills GenesisCare Intralinks KKR KKR Capstone KPMG UBS
Sale of AgraQuest, Inc. to Bayer CropScience	Baker & McKenzie LLP AgraQuest, Inc. Bayer CropScience Jones Day
Acquisition of World Courier Group by AmerisourceBergen	Curtis, Mallet-Prevost, Colt & Mosle LLP AmerisourceBergen Corporation Citi   Global Investment Banking Cravath, Swain & Moore LLP World Courier Group, Inc.
Acquisition of China Kanghui Holdings by Medtronic	Baker & McKenzie LLP Medtronic, Inc. O'Melveny & Myers LLP Piper Jaffray & Co.

### Healthcare/Life Sciences Deal of the Year (Under \$250mm)

#### FINALISTS

Acquisition of Eclipse Therapeutics by Bionomics Ltd.	Curtis, Mallet-Prevost, Colt & Mosle LLP Agiletic Law Group, P.C. Aquila Partners, L.P. Bionomics Limited DLA Piper Johnson Winter & Slattery Morrison & Foerster LLP
The Sale of A-Med Healthcare to Byram Healthcare, a Subsidiary of Mediq N.V., and to Modern HC Pharmacy, Inc.	Intrepid Investment Bankers LLC A-Med Health Care Bingham McCutchen LLP Byram Healthcare, Inc., a subsidiary of Mediq NV Merrill Data Room Polsinelli Shughart PC

Merger of Synergy Health plc with SRI/Surgical Express, Inc.

McColl Partners, LLC  
DLA Piper  
Firmex, Inc  
Hill Ward Henderson  
KPMG  
SRI/Surgical Express, Inc.  
Synergy Health plc (LSE:SYR)

Acquisition of HHA Services by ABM

Houlihan Lokey  
Jones Day  
Wiggin and Dana, LLP

## **Industrial Manufacturing/Distribution (Over \$250MM)**

### **FINALISTS**

Sale of Industrea to General Electric Company

Record Point  
Ansarada  
Deloitte  
General Electric  
Industrea  
Malleons  
Norton Rose  
UBS

Restructuring of Catalyst Paper Corporation

Skadden Arps Slate Meagher & Flom LLP  
Blake, Cassels & Graydon LLP  
Catalyst Paper Corporation  
Perella Weinberg Partners LP

Acquisition of Coperion Capital GmbH by Hillenbrand, Inc.

P&M Corporate Finance  
DC Advisory Partners  
Deutsche Beteiligungs AG  
Helbling Business Advisors  
Hillenbrand, Inc.  
Intralinks  
Linklaters  
PwC  
Skadden Arps Slate Meagher & Flom

Acquisition of Mathena, Inc. by the Weir Group PLC

McColl Partners, LLC  
Deloitte  
Environmental Resources Management  
Firmex, Inc.  
Hartzog Conger Cason & Neville  
Hogan Taylor, LLP  
Jones Day  
KPMG  
Mathena, Inc.  
Signa Engineering Corp.  
The Weir Group PLC

Sale of South American operations to  
Colombia-based Ajover by LINPAC

McKenna Long & Aldridge LLP  
Ajover  
Allende & Brea  
Errecondo, Salaverri, Dellatorre, Gonzalez & Burgio Abogados  
Ferrere Abogados  
Hughes Hubbard & Reed LLP  
Koury Lopes Advogados  
LINPAC  
Posadas, Posadas & Vecino  
Veirano Advogados

### **Industrial Manufacturing/Distribution (Under \$250mm)**

#### **FINALISTS**

Sale of Creative Electronic Systems SA to a  
Consortium of Private Equity

Headwaters | MB LLC  
Chess Consulting LLC  
Dimension SA  
Ernst & Young  
Kaye Scholer LLP  
LFPE S.A.  
Merrillcorp.com  
MRV Communications, Inc.  
Python & Peter  
Schellenberg Wittmer  
Sullivan & Cromwell LLP  
Union Bank of Switzerland  
Vinci Capital

Sale of Decanter Machine, Inc. to FLSmidth  
& Co. A/S

Western Reserve Partners LLC  
Bradley Arant Boult Cummings LLP  
Crowe Horwath LLP  
Deloitte & Touche LLP  
FLSmidth & Co. A/S  
Powell Companies Inc.  
Woolf McClane

Acquisition of Custom Rubber Products by  
FDS Group

GulfStar Group  
Arthur D. Little  
BMC SmartRoom  
Custom Rubber Products  
Ernst & Young  
FDS Group  
Hirsh & Westheimer, P.C.  
Kilpatrick Townsend & Stockton LLP

Acquisition of Western Refrigeration  
Private Limited (India) by Hoshizaki  
Electric Co., Ltd. (Japan)

YES Bank Limited  
Deloitte Touche Tohmatsu India Pvt. Ltd.  
Hoshizaki Electric Co., Ltd.  
Intralinks  
Khaitan & Co  
Mitsubishi UFJ Securities (Singapore), Limited  
Wadia Ghandy & Co  
Western Refrigeration Private Limited

Divestment of D&H Manufacturing by The Crossbow Group to Celestica Inc.

Business Development Asia LLC  
Celestica  
Heffernan Seubert & French  
Kay Scholer LLP  
KPMG  
Merrill Datasite  
The Crossbow Group

Acquisition of Superior Tube Company & Fine Tubes Ltd by The Watermill Group

Watermill  
Brown Gibbons Lang & Company  
Goodwin Procter LLP  
Icon Investments  
Morgan, Lewis & Bockius  
Phoenix Management Services  
PNC Business Credit  
Superior Tube Company and Fine Tubes Ltd.

## **Retail Manufacturing/Distribution**

### **FINALISTS**

Acquisition of Vicky Form by Triumph

PC Capital  
BDO  
Creel Garcia Cuellar  
Haiat y Asociados  
SAI Derecho y Economia  
Triumph Universa AG  
Vicky Form S.A. de C.V.

Consolidation of Tortuga Rum Company related businesses and sale of controlling interest in consolidated group to Jamaica Producers Group Limited

Foley & Lardner LLP  
Broadhurst LLC Attorneys-at-Law  
Greystone Capital Partners  
Hart Muirhead Fatta  
Higgs & Johnson  
Jamaica Producer Group Limited  
Myers, Fletcher & Gordon  
N.M. Hughes & Co. Ltd.  
Tortuga International Holdings Limited

Acquisition of Jupiter Shop Channel Co. by Bain Capital Private Equity

Mitsubishi UFJ  
Morgan Stanley Securities  
Mori Hamada & Matsumoto Law  
Ropes & Gray

Acquisition of 60% stake in Tok & Stok Ltda. By The Carlyle Group

The Carlyle Group  
Lefosse Advogados  
Rothschild & Sons Limited

## **Financial Services Deal of the Year**

### **FINALISTS**

Acquisition of Coalition Development Ltd. by Crisil

Marlin & Associates  
Coalition Development Ltd  
Crisil

Acquisition of Conversus Investment Partnership's portfolio and direct co-investments by HarbourVest Partners, LLC

Cleary, Gottlieb, Steen & Hamilton LLP  
De Brauw Blackstone Westbroek PC  
Debevoise & Plimpton, LLP  
J.P. Morgan Securities LLC  
Kirkland & Ellis LLP  
NautaDutilh N.V.  
Ballard Spahr  
Davies Ward Phillips & Vineberg LLP  
Debevoise & Plimpton, LLP  
Goodmans  
Moelis & Company  
Shearman & Sterling

Acquisition of NA and EUR assets of Cinram International Income Fund by Najafi Companies

Clifford Chance  
Equistone Partners  
Evercore Partners  
Hannes Snellman Attorneys  
JP Morgan Chase  
LAWIN, Roschier Attorneys Ltd.  
Partners Group Holding AG  
RBC Capital Market  
Silver Lake Partners  
Smith Square Partners LLP  
Weil, Gotshal & Manges LLP  
Wong Partnership

Acquisition of Global Blue SA from Equistone Partners Europe Fund III by Silver Lake Partners and Partners Group Holding AG

## **Professional Services (B-to-B)**

### **FINALIST**

Acquisition of Ideas International by Gartner

Marlin & Associates  
Gartner, Inc.  
Ideas International

Acquisition of Conversus Investment Partnership's portfolio and direct co-investments by HarbourVest Partners, LLC

Cleary, Gottlieb, Steen & Hamilton LLP  
De Brauw Blackstone Westbroek PC  
Debevoise & Plimpton, LLP  
J.P. Morgan Securities LLC  
Kirkland & Ellis LLP  
NautaDutilh N.V.

Acquisition of Yoki Alimentos S.A. by General Mills

Banco de Investimentos  
Cleary, Gottlieb, Steen & Hamilton  
Credit Suisse (Brazil)  
Koury Lopes Advogados

Acquisition of IMS Research by IHS

Marlin & Associates  
IHS  
IMS Research

Acquisition of 78% stake in Talent2 International Ltd. By Allegis Group and Morgan & Banks

Deloitte Corporate Finance LLC  
DLA Piper Australia  
Herbert Smith Freehills  
Watson Mangioni

### **Technology, Media, Telecom (Over \$1 Billion)**

#### **FINALISTS**

Acquisition of Jupiter Shop Channel Co. by Bain Capital Private Equity

Mitsubishi UFJ  
Morgan Stanley Securities  
Mori Hamada & Matsumoto Law  
Ropes & Gray

Sale of Hitachi Global Storage Technologies to Western Digital Corporation.

Morrison & Foerster LLP  
Goldman Sachs & Co.  
Hitachi, Ltd.  
Merrill Lynch  
O'Melveny & Myers  
Western Digital

Acquisition of Nortel Networks' Patents Portfolio by Rockstar Bidco

Cleary Gottlieb  
Ericsson  
Jefferies & Company  
Lazard  
Nortel  
Paul Weiss  
Shearman & Sterling  
Sony  
Weil Gotshal

Acquisition of Global Blue SA from Equistone Partners Europe Fund III by Silver Lake Partners and Partners Group Holding AG

Clifford Chance  
Equistone Partners  
Evercore Partners  
Hannes Snellman Attorneys  
JP Morgan Chase  
LAWIN  
Partners Group Holding AG  
RBC Capital Markets  
Roschier Attorneys Ltd.  
Silver Lake Partners  
Smith Square Partners LLP  
Weil, Gotshal & Manges LLP  
Wong Partnership

### **Technology, Media, Telecom (Under \$1 Billion)**

#### **FINALISTS**

Acquisition of a minority interest in Fixnetix by NYSE Euronext

Marlin & Associates  
Fixnetix  
NYSE Euronext

Sale of Creative Electronic Systems SA to a Consortium of Private Equity	Headwaters   MB LLC Chess Consulting LLC Dimension SA Ernst & Young Kaye Scholer LLP LFPE S.A. Merrillcorp.com MRV Communications, Inc. Python & Peter Schellenberg Wittmer Sullivan & Cromwell LLP Union Bank of Switzerland Vinci Capital
Acquisition of Knovel Corporation by Elsevier	Marlin & Associates Elsevier Knovel Corporation
Acquisition of Bwise B.V. by NASDAQ OMX	TM Capital Corp. Arthurs Legal B.V. Avedon Capital Bwise B.V. Hughes Hubbard & Reed LLP Nasdaq OMQ Group NautaDutilh New York P.C.
Sale of Trident Microsystems, Inc.	DLA Piper Alvarez & Marsal Bayard, P.A. Cooley LLP FTI Consulting Imperial Capital Maples and Calder Pachulski Stang Ziehl & Jones Pillsbury Winthrop Shaw Pittman LLP Proskauer Rose Quinn Emanuel Urquhart & Sullivan, LLP Union Square Advisors Zolfo Cooper
Acquisition of Karo Film by Patton Media Group, Baring Vostok, UFG and the Russian Direct Investment Fund	Redwood Capital Group Akin Group Baker Botts Baring Vostok Capital Partners Chase Mellen Law Office Dechert LLP Deloitte & Touche Karo Film KPMG Patton Media Group Russian Direct Investment Fund UFG Private Equity

## **Energy Deal of the Year (Over \$500mm)**

### **FINALISTS**

Chapter 11 Restructuring of General Maritime Corporation, et al.

Curtis, Mallet-Prevost, Colt & Mosle LLP  
Day & Partners  
Kirkland & Ellis, LLP  
Kramer Levin Naftalis & Frankel LLP  
Moelis & Company  
Seward & Kissel LLP  
White & Case

Acquisition of Open Grid Europe by consortium consisting of Infinity Investments S.A., British Columbia Investment Management, Macquarie European Infrastructure Fund 4, and the asset management arm of Munich Re and ERGO

Macquarie Capital  
ARUP  
Ernst & Young GmbH  
Linklaters  
Macquarie Infrastructure and Real Assets (MIRA)

Acquisition of Transocean Ltd. Assets by Castle Harlan, CHAMP Private Equity and Lime Rock Partners

Castle Harlan  
CHAMP Private Equity  
Lime Rock Partners  
Skadden Arps Slate Meagher & Flom LLP

Formation of Capistrano Wind Partners, LLC by AMP Capital Limited, Teachers Insurance and Annuity Association of America and Cook Inlet Region Inc. and Edison Mission Energy

Greenberg Traurig LLP  
AMP Capital Investor (US) Ltd  
Edison Mission Energy  
Gibson, Dunn & Crutcher LLP  
Marathon Capital  
TIAA-CREF | Financial Services

## **Energy Deal of the Year (Under \$500mm)**

### **FINALISTS**

Acquisition of majority stake in Global Wind Power Ltd. (GWPL) by China Ming Yang Wind Power Group Ltd.

YES Bank Limited  
Ming Yang Wind Power Group Ltd.  
Global Wind Power Ltd.

Acquisition of Mathena, Inc. by the Weir Group PLC

McColl Partners, LLC  
Deloitte  
Environmental Resources Management  
Firmex, Inc.  
Hartzog Conger Cason & Neville  
Hogan Taylor, LLP  
Jones Day  
KPMG  
Mathena, Inc.  
Signa Engineering Corp.  
The Weir Group PLC



Sale of Decanter Machine, Inc. to FLSmith & Co. A/S

Western Reserve Partners LLC  
Bradley Arant Boult Cummings LLP  
Crowe Horwath LLP  
Deloitte & Touche LLP  
FLSmith & Co. A/S  
Powell Companies Inc.  
Woolf McClane

Acquisition of Custom Rubber Products by FDS Group

GulfStar Group  
Arthur D. Little  
BMC SmartRoom  
Custom Rubber Products  
Ernst & Young  
FDS Group  
Hirsh & Westheimer, P.C.  
Kilpatrick Townsend & Stockton LLP

Buyout of Enerflow Industries Inc. by National Oilwell Varco

Capital Alliance Corporation  
Bennett Jones  
Enerflow Industries Inc.  
Fraser Milner Casgrain  
Grant Besplug PC  
National Oilwell Varco  
Pricewaterhouse Coopers

Acquisition of 90% Trakya Elektrik by INTER RAO

INTER RAO UES  
AEI Services LLC  
Cakmak  
Clifford Chance  
Credit Suisse  
Deloitte  
Herguner Bilgen Ozeke  
ING Bank N.V.  
Linklaters  
Raiffeisen Investment

## **Industrial Goods and Basic Resources**

### **FINALISTS**

Acquisition of Changzhou Pulanna Coating Co. by Sherwin-Williams

Business Development Asia LLC  
Changzhou Pulanna  
The Sherwin-Williams Company

Restructuring of Trinidad Cement Limited Group

Foley & Lardner  
Broadspan Capital  
Caribbean Juris Chambers  
Fitzwilliam, Stone, Furness-Smith & Morgan  
FTI Consulting  
Hughes, Fields & Stoby  
Ian C.A. Bishop, Attorney-at-Law  
Johnson, Camacho & Singh  
Kelsick Wilkin and Ferdinand  
Mayer Brown LLP  
Patterson Mair Hamilton

Restructuring of Catalyst Paper Corporation

Skadden Arps Slate Meagher & Flom LLP  
Blake, Cassels & Graydon LLP  
Catalyst Paper Corporation  
Perella Weinberg Partners LP

Acquisition of Superior Tube Company & Fine Tubes Ltd by The Watermill Group

Watermill  
Brown Gibbons Lang & Company  
Goodwin Procter LLP  
Icon Investments  
Morgan, Lewis & Bockius  
Phoenix Management Services  
PNC Business Credit  
Superior Tube Company and Fine Tubes Ltd.

Sale of South American operations to Colombia-based Ajover by LINPAC

McKenna Long & Aldridge LLP  
Ajover  
Allende & Brea  
Errecondo, Salaverri, Dellatorre, Gonzalez & Burgio Abogados  
Ferrere Abogados  
Hughes Hubbard & Reed LLP  
Koury Lopes Advogados  
LINPAC  
Posadas, Posadas & Vecino  
Veirano Advogados

## **Consumer and Retail Products Deal of the Year (Over \$1 Billion)**

### **FINALISTS**

\$8.1 Billion Merger of Burger King and Justice Holdings Ltd.

Tegris Advisors  
Greenberg Traurig LLP  
Barclays Capital  
Burger King  
Justice Holdings Ltd.  
Price WaterHouse Coopers LLP  
Sullivan and Cromwell LLP

Acquisition of Yoki Alimentos S.A. by General Mills

Banco de Investimentos  
Cleary, Gottlieb, Steen & Hamilton  
Credit Suisse (Brazil)  
Koury Lopes Advogados

Acquisition of Jupiter Shop Channel Co. by Bain Capital Private Equity	Mitsubishi UFJ Morgan Stanley Securities Mori Hamada & Matsumoto Law Ropes & Gray
Acquisition of Massmart Holdings Limited by Wal-Mart Stores	JP Morgan Chase Merrill DataSite Webber Wentzel

## **Consumer and Retail Products Deal of the Year (Under \$1 Billion)**

### **FINALISTS**

Acquisition of Vicky Form by Triumph	PC Capital BDO Creel Garcia Cuellar Haiat y Asociados SAI Derecho y Economia Triumph Universa AG Vicky Form S.A. de C.V.
Management Buyout/Leveraged Buyout of DEPO DIY by DMT Pluss, Ltd.	JSC IBS "Prudentia" IBS Prudential
Divestment of Shanghai Elsker to Johnson & Johnson	Business Development Asia LLC FenXun Law Firm IntraLinks Johnson & Johnson KPMG Shanghai Elsker Zhong Lun Law Firm
Acquisition of Eveden Group by Wacoal Holdings	Financo Eveden Group Morrison & Foerster LLP PWC
Consolidation of Tortuga Rum Company related businesses and sale of controlling interest in consolidated group to Jamaica Producers Group Limited.	Foley & Lardner LLP Broadhurst LLC Attorneys-at-Law Greystone Capital Partners Hart Muirhead Fatta Higgs & Johnson Jamaica Producer Group Limited Myers, Fletcher & Gordon N.M. Hughes & Co. Ltd. Tortuga International Holdings Limited

## Real Estate

### FINALISTS

APA takeover offer for Hastings Diversified Utilities Fund

Macquarie Capital  
APA Group  
Grant Samuel  
JP Morgan  
RBC Capital Markets  
Westpac Banking Corp

Acquisition of MAAF Assurances SA by Cofinimmo SA and Fonciere Atland SA

Banque Degroof & Philippe  
MAAF Assurances  
Wragge & Co, LLP

Acquisition of The Kingfisher Shopping Centre by Capital & Regional Plc and Oaktree Capital Group

DLA Piper  
Oaktree Capital Management  
Paul Hastings

Acquisition of TLG Immobilien GmbH by Lone Star Real Estate

White & Case  
Citigroup, Noerr LLP

# # #

Winners and Finalists of the 2013 International M&A Awards will be honored at the Awards Gala in New York, NY on May 13, 2013. To learn more and register for the awards gala, please [CLICK HERE](#).