



## 9<sup>TH</sup> ANNUAL INTERNATIONAL M&A AWARDS WINNERS

### I. SECTOR DEAL OF THE YEAR

#### FINANCIALS DEAL OF THE YEAR

**Acquisition of AssetMark by Huatai Securities Co., Ltd.**

Raymond James  
Willkie Farr & Gallagher LLP  
AssetMark

Huatai Securities Co.  
Morgan Stanley

#### HEALTHCARE/LIFE SCIENCES DEAL OF THE YEAR

**Sale of Graphic Controls, a portfolio company of WestView Capital to Nissha Printing Co., Ltd.**

Headwaters  
BDA Partners  
WestView Capital Partners  
Nissha Printing Co. Ltd.

Baker & McKenzie  
RR Donnelly  
A.T. Kearney

#### MATERIALS DEAL OF THE YEAR

**Restructuring of Molycorp**

Miller Buckfire, a Stifel Company  
Centerview  
Neo Performance Materials  
Houlihan Lokey  
Kramer Levin Naftalis & Frankel LLP  
Jones Day

PJT Partners  
Paul Hastings  
Alix Partners  
Berkeley Research Group  
Ashby & Geddes  
Young Conaway Stargatt & Taylor, LLP

## CONSUMER DISCRETIONARY DEAL OF THE YEAR

### **Acquisition of Ixxus by Copyright Clearance Center**

Signal Hill Capital  
Copyright Clearance Center

Innovation Advisors  
Ixxus

## CONSUMER STAPLES DEAL OF THE YEAR

### **Sale of Highline Produce Holdings, a portfolio company of Peak Rock Capital, to Fyffes**

Lazard Middle Market  
Holland & Knight LLP  
Highline Produce

Peak Rock Capital  
McDermott Will & Emery

## PROFESSIONAL SERVICES (B-TO-B) DEAL OF THE YEAR

### **Acquisition of Marketwired by Nasdaq**

BMO Capital Markets Corp  
Marketwired

OMERS Private Equity

## ENERGY DEAL OF THE YEAR (UP TO \$250MM)

### **Investment in clean energy by OCI**

Dechert LLP

Nagashima Hashimoto & Yasukun

## ENERGY DEAL OF THE YEAR (\$250MM - \$1B)

### **Sec. 363 Sale of Abengoa SA**

DLA Piper  
Houlihan Lokey  
KPMG  
Armstrong Teasdale  
Alvarez & Marsal

Carl Marks Advisors  
Green Plains Renewable Energy, Inc.  
KAAPA Ethanol  
ICM, Inc.

## ENERGY DEAL OF THE YEAR (OVER \$1B)

### **Acquisition of Columbia Pipeline Group, Inc. by TransCanada**

Mayer Brown LLP  
Wells Fargo Securities

Blake, Cassels & Graydon LLP

## INFORMATION TECHNOLOGY AND TELECOM DEAL OF THE YEAR (UNDER \$75MM)

### **Capital Raise for Vena Solutions**

KPMG Corporate Finance LLC

Vena solutions

## INFORMATION TECHNOLOGY AND TELECOM DEAL OF THE YEAR (OVER \$75MM)

### **Strategic Investment in Infutor by Norwest Venture Partners**

Dresner Partners Investment Banking  
Goodwin Procter LLP  
Neal, Gerber & Eisenberg LLP  
Bill Hickey & Associates, Inc.

Norwest Venture Partners  
Ernst & Young LLP  
AB Private Credit Investors  
Mueller

## INDUSTRIALS DEAL OF THE YEAR (UP TO \$150MM)

### **Acquisition of MIOX Corporation by Johnson Matthey Plc**

Headwaters  
MIOX Corporation

Johnson Matthey Plc

## INDUSTRIALS DEAL OF THE YEAR (OVER \$150MM)

### **Divestiture of Doosan Engineering & Construction Co Ltd heat recovery steam generator business to GE Power**

BDA Partners

Doosan Engineering & Construction Co Ltd

GE Power

Kim & Chang

Yulchon

SmartRoom

PwC

Ernst & Young

## II. FIRM OF THE YEAR

### BOUTIQUE INVESTMENT BANKING FIRM OF THE YEAR

Equiteq

### INVESTMENT BANKING FIRM OF THE YEAR

BDA Partners

### COMMUNICATIONS FIRM OF THE YEAR

Finsbury

### CONSULTING FIRM OF THE YEAR

Deloitte Consulting

### PRIVATE EQUITY FIRM OF THE YEAR

L Catterton

### VALUATION FIRM OF THE YEAR

VRC | Valuation Research

## III. PRODUCT/SERVICE OF THE YEAR

Ernst & Young - People Advisory Services M&A Integrations

## IV. RESTRUCTURING OF THE YEAR

### RESTRUCTURING OF THE YEAR

#### **Chapter 11 of O.W. Bunker Debtors**

Montgomery McCracken Walker & Rhoads LLP

Alvarez & Marsal

Allen & Overy

Hunton & Williams

Norton Rose Fulbright US LLP

Robinson & Cole, LLP

Halloran & Sage LLP

Gavin/Solmonese LLC

## V. CORPORATE/STRATEGIC DEAL OF THE YEAR

### CORPORATE/STRATEGIC DEAL OF THE YEAR (\$10MM - \$50MM)

#### **Acquisition of Banco Citibank de Guatemala and Affiliates by Promerica Financial Corporation**

Hunton & Williams LLP

Skadden, Arps, Slate, Meagher & Flom LLP

Deutsche Bank Securities Inc.

## CORPORATE/STRATEGIC DEAL OF THE YEAR (OVER \$50MM - \$100MM)

### **Acquisition of ComNet by ACRE/LLR Partners**

Carter Morse & Mathias  
ComNet Holdings, LLC  
Martin LLP  
Day Pitney

Brown Butler  
Access Control Related Enterprises  
LLR Partners, Inc.  
Pepper Hamilton LLP

## CORPORATE/STRATEGIC DEAL OF THE YEAR (\$100MM - \$250MM)

### **Financing of Gate, Inc.**

Gulfstar Group  
Gibson Applied Technology & Engineering  
Morgan Stanley Credit Partners

Porter Hedges  
Proskauer Rose  
BDO

## CORPORATE/STRATEGIC DEAL OF THE YEAR (\$250MM - \$500MM)

### **Acquisition of Vindicia, Brite:Bill and Pontis by Amdocs**

Amdocs  
Brite:Bill  
Arma  
MeitarLiquornikGevaLeshem Tal

William Fry  
PwC  
Vindicia and Pontis

## CORPORATE/STRATEGIC DEAL OF THE YEAR (\$500MM - \$1B)

### **Acquisition of Continental Structural Plastics by Teijin Limited**

Foley & Lardner LLP  
Bradley Arant Boult Cummings LLP

Cleary Gottlieb  
Cacheaux, Cavazos & Newton, L.L.P.

## CORPORATE/STRATEGIC DEAL OF THE YEAR (OVER \$1B)

### **Restructuring of Pacific Exploration & Production Corp.**

Curtis, Mallet-Prevost, Colt & Mosle LLP  
The Catalyst Capital Group, Inc.  
Pacific E&P  
Evercore Partners  
McMillan LLP  
PwC  
Brown Rudnick LLP

Norton Rose Fulbright Canada LLP  
Borden Ladner Gervais LLP  
Proskauer Rose LLP  
DLA Piper (Canada) LLP  
J&A Garrigues, S.L.P.  
Carter Ledyard & Milburn LLP  
Lazard Freres & Co. LLC

## **VI. CROSS BORDER DEAL OF THE YEAR**

### CROSS BORDER DEAL OF THE YEAR (\$10MM - \$25MM)

#### **Strategic Investment in Xignite by Quick and Nikkei**

Marlin & Associates  
Xignite

Quick

### CROSS BORDER DEAL OF THE YEAR (\$25MM - \$50MM)

#### **Acquisition of Arnold Industries by the Bossard Group**

Capstone Partners LLC  
Bossard North America  
Bossard Holding AG

Dutton, Braun, Staack & Hellman P.L.C.  
Arnold Industries, Inc.  
Andersen Tax

## CROSS BORDER DEAL OF THE YEAR (\$50MM - \$100MM)

### **Acquisition of Teradata Marketing Applications**

Schulte Roth & Zabel LLP  
Teradata Corporation

Marlin Equity Partners

## CROSS BORDER DEAL OF THE YEAR (\$100MM - \$250MM)

### **Merger of The Robbins Company with Northern Heavy Industries**

Western Reserve Partners LLC  
The Robbins Company

Northern Heavy Industries  
Mount Flag, LLC

## CROSS BORDER DEAL OF THE YEAR (\$250MM - \$500MM)

### **Acquisition of Saham Finances SA by Sanlam Group**

ENSafrica  
Naciri & Associates

Allen & Overy  
Freshfields Bruckhaus Deringer

## CROSS BORDER DEAL OF THE YEAR (\$500MM - \$1B)

### **Acquisition of MAPCO, a Subsidiary of Delek US, by Copec**

Raymond James  
Delek US Holdings  
RBC Capital Markets

Copec S.A.  
Simpson Thacher

## CROSS BORDER DEAL OF THE YEAR (OVER \$1B)

### **Acquisition of GE Appliances by Qingdao-Haier**

FTI Consulting  
Sidley Austin

White & Case  
PwC

## VII. PRIVATE EQUITY DEAL OF THE YEAR

### PRIVATE EQUITY DEAL OF THE YEAR (\$10MM - \$50MM)

#### **Acquisition of Dock Edge + by Canada Metal Pacific, a Subsidiary of Branford Castle Partners**

Generational Capital Markets, Inc.  
Dock Edge + Inc.  
Branford Castle Partners

Canada Metal  
Ormston List Frawley, LLP  
Edwards, Kenny & Bray LLP

### PRIVATE EQUITY DEAL OF THE YEAR (\$50MM - \$100MM)

#### **Significant Investment in St. Marche from L Catterton**

L Catterton  
St. Marche  
Stocche Forbes

PwC  
Sally Dancer Inc.  
Itau BBA

### PRIVATE EQUITY DEAL OF THE YEAR (\$100MM - \$250MM)

#### **Sale of Fitness First Australia by Oaktree Capital Management**

Record Point

Quadrant Private Equity

### PRIVATE EQUITY DEAL OF THE YEAR (OVER \$250MM)

#### **Acquisition of Morrison Utility Services by First Reserve**

Winchester Capital  
Bregal Capital

First Reserve

## VIII. REGIONAL DEAL OF THE YEAR

### EUROPE DEAL OF THE YEAR

#### **Acquisition of Runbook B.V. by Blackline, Inc.**

Drake Star Partners  
Runbook B.V.  
BlackLine Inc.  
PPM Oost  
Sumeru Equity Partners

ICONIQ Capital  
Tennenbaum Capital Partners, LLC  
Kirkland & Ellis LLP  
Silicon Polder Fund  
Deloitte

### LATIN AMERICA DEAL OF THE YEAR

#### **Restructuring and Sale of Peninsula Papagayo Resort**

Berger Singerman  
REH Capital Partners, LLC  
EH Capital Partners, LLC

Algon Group LLC  
Stearns Weaver Miller Weissler Alhadeff and Sitterson

### ASIA DEAL OF THE YEAR

#### **Divestment of TR Pty Limited to VP plc**

LCC Asia Pacific  
Advent Partners

Squire Paton Boggs  
K&L Gates

### NORTH AMERICA DEAL OF THE YEAR

#### **Acquisition of New Holland Apparel and ArtFX by Apollo Global Management in connection with Apollo's strategic partnership with Nike**

MMG Advisors, Inc.  
Kythera Capital Management, LLC

Apollo Global Management

### OCEANIA DEAL OF THE YEAR

#### **Sale of Microsoft's Feature Phone business and Vietnam factory**

Microsoft Corporate

HMD Global

## IX. M&A DEAL OF THE YEAR

### M&A DEAL OF THE YEAR (\$10MM - \$25MM)

#### **The Acquisition of Acuna & Asociados SA by The Dowco Group**

Madison Street Capital

Acuna & Asociados S.A

### M&A DEAL OF THE YEAR (\$25MM - \$50MM)

#### **Acquisition of Diversified Global Graphics Group ("DG3") by an affiliate of Resilience Capital Partners**

Resilience Capital Partners  
DLA Piper LLP  
Gibbons P.C.  
SSG Capital Advisors, LLC  
McGuireWoods, LLP

Kirkland & Ellis LLP  
Aon Risk Solutions - Cleveland  
Ernst & Young LLP  
Ramboll Environ  
Sterling Associates

**M&A DEAL OF THE YEAR (\$50MM - \$100MM)**

**Acquisition of Teradata Marketing Applications**

Schulte Roth & Zabel LLP  
Teradata Corporation

Marlin Equity Partners

**M&A DEAL OF THE YEAR (\$100MM - \$250MM)**

**Sale of BELECTRIC to innogy, an RWE company**

Capitalmind Corporate Finance Advisory  
BELECTRIC Solar & Battery Holding GmbH

innogy SE

**M&A DEAL OF THE YEAR (\$250MM - \$500MM)**

**Acquisition of Allworld Exhibitions by UBM plc**

BCMS Corporate LLC  
J.P. Morgan Cazenove  
KPMG

Herbert Smith Freehills  
Allen & Overy  
Ernst & Young

**M&A DEAL OF THE YEAR (\$500MM - \$1B)**

**Joint Venture and Acquisition of IAC's soft-trim business by Shanghai Shenda**

Dechert LLP

Jones Day

**M&A DEAL OF THE YEAR (OVER \$1B)**

**Creation of Aker BP – the merger of BP Norge and Det Norske**

BP plc  
Det Norske ASA

AKER BP ASA

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