

**LONDON**  
FEBRUARY 22, 2017

## 2016 EMEA Corporate Development Awards Finalists

### I. TRANSACTION OF THE YEAR AWARD CATEGORY

#### TRANSACTION OF THE YEAR (UP TO £25MM)

**Acquisition of QIC, Inc. by RINA S.p.A.**

|                          |                   |
|--------------------------|-------------------|
| GulfStar Group           | QIC               |
| Ewing & Jones, PPLC      | RINA              |
| Fredericks Michael & Co. | Seyfarth Shaw LLP |
| PwC                      |                   |

**Investment in Bitfury Group by iTech Capital**

|                       |                             |
|-----------------------|-----------------------------|
| iTech Capital         | Georgian Co-Investment Fund |
| Bitfury Group Limited | iTech Fund                  |
| DRW Venture Capital   |                             |

**Acquisition of INSIDE Secure Semiconductor Business by Wisekey**

|                                      |         |
|--------------------------------------|---------|
| ACXIT Capital Partners               | Wisekey |
| INSIDE Secure Semiconductor Business |         |

**Sale of Maribo Medico to ResMed**

|                          |        |
|--------------------------|--------|
| Clearwater International | ResMed |
| Maribo Medico            |        |

**Sale of Super Prime Louis Vuitton Retail Investment by Avignon Capital**

|                 |                  |
|-----------------|------------------|
| Avignon Capital | Sadolin & Albaek |
| Louis Vuitton   |                  |

**Acquisition of Northwood by Belvoir Lettings**

|                   |                           |
|-------------------|---------------------------|
| Buchanan          | Menzies Corporate Finance |
| Belvoir Lettings  | Natwest                   |
| Browne Jacobson   | Northwood GB Limited      |
| Cantor Fitzgerald | PwC                       |
| Coffin Mew LLP    |                           |

**Purchase of Umspannwerk Kreuzberg Building by Avignon Capital**

|                 |                                |
|-----------------|--------------------------------|
| Avignon Capital | Umspannwerk Kreuzberg Building |
|-----------------|--------------------------------|

## **TRANSACTION OF THE YEAR (OVER £25MM - £50MM)**

### **Acquisition of 100% shares of Cyprus-based GarsHolding Limited by MegaFon**

GarsHolding Limited  
MegaFon

### **Acquisition of Ixxus by Copyright Clearance Center**

Signal Hill Capital  
Copyright Clearance Center  
Innovation Advisors  
Ixxus

### **Sale of Pursuance Capitale Limited, Corbase Holding ApS, shares to Technogym S.p.A.**

Baker & McKenzie (Milan)  
Corbase Holding ApS  
E&Y Denmark  
E&Y Italy  
Plesner  
Pursuance Capitale Limited  
Technogym S.p.A.

### **Acquisition of X-Ray Industries, Nray Services and Arcadia Aerospace by Applus+**

P&M Corporate Finance  
Applus Services, S.A.  
Arcadia Aerospace  
Buzel Long  
McInnes Cooper  
Nelligan O'Brien Payne LLP  
Nray Services Inc.  
X-Ray Industries

### **Acquisition of the Compre Group by CBPE Capital**

Reed Smith LLP  
CBPE Capital  
Compre Group  
Milestone Capital

### **Buyout of New World Trading Company by Graphite Capital**

New World Trading Company  
Alix Partners  
Graphite Capital  
LDC

### **Sale of SkinStore.com Cosmetics and Beauty Ecommerce Platform by Walgreens Alliance Boots plc to Hut Group PLC**

Sonenshine Partners  
Drugstore.com  
Hut Group PLC  
SkinStore.com  
Walgreens Alliance Boots plc

### **Sale of Starbucks Coffee Deutschland Ltd. & Co. KG, the German subsidiary of the Starbucks, to AmRest Holdings SE**

Eversheds  
AmRest Holdings SE  
Starbucks Coffee Deutschland Ltd. & Co. KG

## **TRANSACTION OF THE YEAR (OVER £50MM - £100MM)**

### **Acquisition of SMARTS Group by MegaFon**

CGS&H Limited Liability Company ("CGS&H")  
JSC "SMARTS"  
PJSC MegaFon  
Proxima Capital Group  
SMARTS Group  
ZAO Deloitte & Touche CIS

### **Carve-out sale of FIME, a subsidiary from the Orange group, to Chequers Capital**

Drake Star Partners  
LD&A Jupiter  
Chequers Capital  
Fime  
Orange

### **Acquisition of 35 Virgin Active gym sites by Nuffield Health**

Eversheds  
Virgin Active  
Nuffield Health

**Acquisition of Thomson Video Networks by Harmonic**

|                |                        |
|----------------|------------------------|
| Drake Partners | Harmonic               |
| LD&A Jupiter   | Thomson Video Networks |

**Sale of Façade Access Holdings**

|              |                                   |
|--------------|-----------------------------------|
| BDA Partners | Facade Access Investment Holdings |
| Alimak Group | Wolseley Private Equity           |

**Acquisition of Qognify, a business unit of NICE Systems, by Battery Ventures**

|                                |                  |
|--------------------------------|------------------|
| Raymond James                  | Merrill DataSite |
| Battery Ventures               | NICE Systems     |
| Cooley LLP                     | Qognify          |
| Meitar Liquomik Gev Leshem Tal |                  |

**Sale of U.K. Based contact lens Etailer Vision Direct plc to global ophthalmic lens manufacturer Essilor SA of France**

|                           |          |
|---------------------------|----------|
| Sonenshine Partners       | Menicon  |
| Essilor SA                | Mi Gwang |
| Etailer Vision Direct plc |          |

**Acquisition of Exiqon by QIAGEN**

|                          |           |
|--------------------------|-----------|
| QIAGEN                   | Exiqon    |
| Bech-Bruun               | Georgeson |
| Carnegie Investment Bank |           |

**Sale of five Empire Cinemas to Cineworld by Empire Cinemas**

|                |                         |
|----------------|-------------------------|
| Eversheds      | Cinema Holdings Limited |
| Empire Cinemas | Cineworld               |

**Acquisition of Infinity Group by Wood Group**

|                |                |
|----------------|----------------|
| GulfStar Group | Infinity Group |
| Andrews Kurth  | KPMG           |
| Aon Hewitt     | Wood Group     |
| Baker Botts    |                |

**TRANSACTION OF THE YEAR (OVER £100MM - £500MM)****Acquisition of HL Plastics (HLP) by Quanex Building Products Corporation**

|                          |                                      |
|--------------------------|--------------------------------------|
| Clearwater International | Quanex Building Products Corporation |
| HL Plastics              |                                      |

**Acquisition of Raiffeisen Energy & Environment by Contour Global**

|                        |                                 |
|------------------------|---------------------------------|
| Raiffeissen CentroBank | Raiffeisen Energy & Environment |
| Bindergroesswang       | Raiffeisen Leasing              |
| Contour Global         | Raiffeisen Zentralbank          |
| PwC                    | Schoenherr                      |

**Acquisition of Westfalia-Automotive and Terwa by Horizon Global**

|                             |                |
|-----------------------------|----------------|
| Eversheds                   | Horizon Global |
| DPE Deutsche Private Equity |                |

**Sale of The Foundry to HgCapital**

|                   |             |
|-------------------|-------------|
| Hawthorn Advisors | HgCapital   |
| Arma Partners     | The Foundry |

**Sale of TitanX Engine Cooling ("TitanX") to Tata AutoComp Systems Ltd ("Tata AutoComp")**

|                  |                           |
|------------------|---------------------------|
| BDA Partners     | Tata AutoComp Systems Ltd |
| EQT              | TitanX Engine Cooling     |
| Fouriertransform |                           |

**Acquisition of Morrison Utility Services by First Reserve**

|                    |                           |
|--------------------|---------------------------|
| Winchester Capital | First Reserve             |
| Bregal Capital     | Morrison Utility Services |

**Sale of Bank BPH (Poland)**

|                  |            |
|------------------|------------|
| General Electric | Bank BPH   |
| Alior Bank       | GE Capital |

**Auction Sale of Adris Grupa's Tobacco Unit to British American Tobacco**

|                |                          |
|----------------|--------------------------|
| Dentons Europe | British American Tobacco |
| Adris Grupa    |                          |

**Divestiture of the GLID wind farms in the UK by Centrica and EIG Global Energy Partners to the consortium of Green Investment Bank and BlackRock**

|                       |  |
|-----------------------|--|
| Eversheds             | EIG Global Energy Partners                                     |
| Green Investment Bank | UK GIB Offshore Wind Fund                                      |
| Centrica              | GLID Farms (Glens of Foundland, Lynn Inner Dowsing Wind farms) |

**Acquisition of Reed & Mackay from ECI Partners LLP and Livingbridge LLP by Private Equity House Inflexion**

|                  |                                |
|------------------|--------------------------------|
| Eversheds        | Livingbridge LLP               |
| Reed & Mackay    | Private Equity House Inflexion |
| ECI Partners LLP |                                |

**Sale of the Defence Support Group (DSG) by the UK Ministry of Defence (MoD)**

|                       |                     |
|-----------------------|---------------------|
| Simmons & Simmons     | Ministry of Defence |
| Defence Support Group |                     |

**TRANSACTION OF THE YEAR (OVER £500MM – £1 BILLION)****Sale of 40% of Shares of JSC "Irkutskenergo" by Inter RAO to LLC "Telmamskaya HPP"**

|                           |                     |
|---------------------------|---------------------|
| PJSC Inter RAO            | Sberbank            |
| En+ Group's EuroSibEnergo | Telmamskaya HPP LLC |
| Irkutskenergo             | VTB                 |

**Acquisition of Acciona Windpower by Nordex SE**

|                   |                                |
|-------------------|--------------------------------|
| Nordex SE         | Ernst & Young                  |
| Acciona Windpower | Freshfields Bruckhaus Deringer |

**Joint Venture of SEGRO plc and Roxhill Development Group on a portfolio of big box logistics warehouse development sites**

|           |                           |
|-----------|---------------------------|
| Eversheds | Roxhill Development Group |
| SEGRO plc |                           |

**Acquisition of Dynacast**

|                           |                            |
|---------------------------|----------------------------|
| Goodwin Procter LLP       | Hunton & Williams LLP      |
| Barclays                  | JPMorgan Chase Bank, N.A.  |
| Davis Polk & Wardwell LLP | KPMG LLP                   |
| Dynacast International    | Macquarie Capital          |
| Hughes Hubbard            | Morgan Stanley and Co. LLC |

**Acquisition of Raptor Pharmaceutical Corporation by Horizon Pharma plc**

|                    |                                   |
|--------------------|-----------------------------------|
| Eversheds          | Raptor Pharmaceutical Corporation |
| Horizon Pharma plc |                                   |

**Initial Public Offering of Moneta Money Bank**

|  |                   |
|--|-------------------|
| General Electric                       | Goldman Sachs     |
| Citi                                   | JPMorgan          |
| GE Capital International Holdings Corp | Moneta Money Bank |

**TRANSACTION OF THE YEAR (OVER £1 BILLION)****Acquisition of Autobahn Tank & Rast GmbH**

|   |                         |
|---|-------------------------|
| White & Case                            | Infinity Investments SA |
| Allianz Capital Partners                | MEAG                    |
| Autobahn Tank                           | Münchener Rück          |
| Borealis Infrastructure Management Inc. | Rast GmbH               |

**Acquisition of ARM Holdings PLC by SoftBank Group Corp.**

|                   |                            |
|-------------------|----------------------------|
| White & Case      | SoftBank Group Corp.       |
| ARM Holdings PLC  | The Bank of Japan in Tokyo |
| Mizhou Securities |                            |

**Acquisition of TRW Automotive by ZF Friedrichshafen AG**

|                       |                               |
|-----------------------|-------------------------------|
| ZF Friedrichshafen AG | TRW Automotive Holdings Corp. |
|-----------------------|-------------------------------|

**Public Takeover of Chemtura by LANXESS AG**

|           |            |
|-----------|------------|
| Eversheds | Lanxess AG |
| Chemtura  |            |

**Acquisition of Covidien plc, an Irish incorporated, NYSE listed company ("Covidien") by Medtronic Inc., a Minnesota incorporated, NYSE listed company ("Medtronic")**

|                                  |                                |
|----------------------------------|--------------------------------|
| Arthur Cox                       | Goldman Sachs & Co.            |
| A&L Goodbody                     | Medtronic Inc                  |
| Cleary Gottlieb Steen & Hamilton | Perella Weinberg Partners L.P. |
| Covidien plc                     | Wachtell, Lipton, Rosen & Katz |

**Sale of MEGlobal to EQUATE Petrochemical Company K.S.C.C. ("EQUATE")**

|                                       |                     |
|---------------------------------------|---------------------|
| Linklaters                            | MEGlobal            |
| EQUATE Petrochemical Company K.S.C.C. | Shearman & Sterling |

**Acquisition of Affinia by Mann + Hummel**

|                                |               |
|--------------------------------|---------------|
| Manatt, Phelps & Phillips, LLP | Mann + Hummel |
| Affinia                        | Hogan Lovells |

**Sale of Keter Plastic to BC Partners**

|              |               |
|--------------|---------------|
| White & Case | Keter Plastic |
| BC Partners  |               |

**Merger of Cyberonics Inc. and Sorin SpA to create LivaNova PLC**

|  |                            |
|--|----------------------------|
| McGuireWoods LLP                             | Latham & Watkins           |
| Deloitte Consulting                          | Legance Avvocati Associati |
| Gattai Minoli Agostinelli & Partners         | Rothschild                 |
| Gianni, Origoni, Grippo, Cappelli & Partners | Sullivan & Cromwell        |

## **II. CORPORATE DEVELOPMENT TEAM AWARD CATEGORY**

Clearwater International's Sector and Debt Advisory Team  
GE Capital International M&A Team  
Nordex SE's Corporate Development, Strategy, and Legal Leaders Team  
QIAGEN's Transaction Team  
Shimtech Industries Aerospace Component Manufacturer Team  
White & Case Private Equity Team  
WISeKey Corporate Development Team  
ZF Friedrichshafen AG's M&A / Cooperation Team

## **III. CORPORATE DEVELOPMENT PROFESSIONAL AWARD CATEGORY**

Micheal Akampa, CEO, Traction Capital  
P.B. Devoise, CEO, Rhubarb  
Dieter Eckhardt, Head of M&A, ZF Friedrichshafen AG  
Bettina Haedrich, Senior Director Corporate Business Development, QIAGEN  
Sarah Hedger, Global Head of M&A and Business Development, GE Capital  
Andrew Huntley, Senior Managing Director, BDA Partners  
Mikhail Kuznetsov, CEO, TopCompetence  
Aram Mangasarian, CEO, Noxxon Pharmaceuticals  
Clive Nichol, Managing Director, Fabrix Capital  
Caner Ozdurak, Corporate Development Manager, EWE Turkey Holding  
Pierre André Schneider, Vice President, Head of Corporate Development, Strategy, M&A, Nordex SE

## **IV. CORPORATE PERFORMANCE AWARD CATEGORY**

### **FINANCIAL SERVICES COMPANY OF THE YEAR**

Avignon Capital  
Clearwater International  
DC Advisory  
Galt & Taggart  
GE Capital International M&A  
The Sigma Financial Group Limited  
TopCompetence  
Traction Capital

### **STRATEGIC CORPORATION OF THE YEAR**

Adris Grupa  
Belvoir Lettings  
Captify  
Continental Advisory Services  
Endeavour Mining  
Nordex Acciona Windpower  
ZF Friedrichshafen AG

**###**