



THE M&A ADVISOR
EMEA Corporate Development
Gala Awards 2017

22 February | Mayfair, London

Presented by

S&P Global
Market Intelligence

2017 EMEA Corporate Development Awards Winners

Corporate Performance Awards - Financial Services Company of the Year

SAPPHIRE	Galt & Taggart
JOINT EMERALD	DC Advisory
JOINT EMERALD	GE Capital International M&A
DIAMOND	Avignon Capital

Corporate Performance Awards - Strategic Corporation of the Year

SAPPHIRE	Endeavour Mining
EMERALD	Nordex Acciona Windpower
DIAMOND	ZF Friedrichshafen AG

Corporate Development Professional Award

SAPPHIRE	Clive Nichol, Managing Director, Fabrix Capital
EMERALD	Bettina Haedrich, Senior Director Corporate Business Development, QIAGEN
DIAMOND	Sarah Hedger, Global Head of M&A and Business Development, GE Capital

Corporate Development Team Award

SAPPHIRE	ZF Friedrichshafen AG's M&A / Cooperation Team
EMERALD	GE Capital International M&A Team
DIAMOND	White & Case Private Equity Team

Transaction of the Year (Up to £25MM).

SAPPHIRE	Acquisition of INSIDE Secure Semiconductor Business by WISEkey Participating Advisors: ACXIT Capital Partners , INSIDE Secure Semiconductor Business WISEkey
EMERALD	Participating Advisors: Acquisition of Northwood by Belvoir Lettings Buchanan, Belvoir Lettings, Browne Jacobson, Cantor Fitzgerald, Coffin Mews LLP, Menzies Corporate Finance, Natwest, Northwood GB Ltd., PwC
DIAMOND	Acquisition of QIC, Inc. by RINA S.p.A Participating Advisors: GulfStar Group, Ewing & Jones, PLLC, Fredericks Michael & Co., QIC, RINA, Seyfarth Shaw LLP

Transaction of the Year (Over £25MM - £50MM)

JOINT SAPPHIRE	Sale of Starbucks Coffee Deutschland Ltd. & Co. KG, the German subsidiary of the Starbucks, to AmRest Holdings SE Participating Advisors: AmRest Holdings SE, Eversheds, Starbucks Coffee Deutschland Ltd. & Co. KG
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- JOINT SAPPHIRE** Acquisition of Ixxus by Copyright Clearance Center
Participating Advisors: Copyright Clearance Center, Signal Hill Capital, Innovation Advisors, Ixxus
- EMERALD** Acquisition of 100% shares of Cyprus-based GarsHolding Limited by MegaFon
Participating Advisors: GarsHolding Ltd. , MegaFon
- DIAMOND** Acquisition of X-Ray Industries, Nray Services and Arcadia Aerospace by Applus+
Participating Advisors: Applus Services, S.A., Arcadia Aerospace, Buzel Long, P&M Corporate Finance, McInnes Cooper, Nelligan O'Brien Payne LLP, Nray Services Inc., X-Ray Industries

Transaction of the Year (Over £50MM - £100MM)

- JOINT SAPPHIRE** Sale of five Empire Cinemas to Cineworld by Empire Cinemas
Participating Advisors: Cinema Holdings Ltd., Cineworld, Empire Cinemas, Eversheds
- JOINT SAPPHIRE** Acquisition of SMARTS Group by MegaFon
Participating Advisors: CGS&H Ltd. Liability Company ("CGS&H"), JSC "SMARTS", PJSC MegaFon, Proxima Capital Group, SMARTS Group, ZAO Deloitte & Touche CIS
- EMERALD** Acquisition of Qognify, a business unit of NICE Systems, by Battery Ventures
Participating Advisors: Battery Ventures, Cooley LLP, Meitar Liquomik Gev Leshem Tal, Merrill DataSite, NICE Systems, Qognify, Raymond James
- DIAMOND** Acquisition of Exiqon by QIAGEN
Participating Advisors: QIAGEN, Exiqon, Barclays, Danske Bank, Kromann Reumert, Bech-Bruun, Carnegie Investment Bank, Georgeson

Transaction of the Year (Over £100MM - £500MM)

- JOINT SAPPHIRE** Divestiture of the GLID wind farms in the UK by Centrica and EIG Global Energy Partners to the consortium of Green Investment Bank and BlackRock
Participating Advisors: Centrica, EIG Global Energy Partners, Eversheds, GLID Farms (Glens of Foundland, Lynn Inner Dowsing Wind farms), Green Investment Bank, UK GIB Offshore Wind Fund
- JOINT SAPPHIRE** Acquisition of Raiffeisen Energy & Environment by Contour Global
Participating Advisors: Bindergrösswang, Contour Global, PwC, Raiffeissen CentroBank, Raiffeisen Energy & Environment, Raiffeisen Leasing, Raiffeisen Zentralbank, Schoenherr
- EMERALD** Sale of Bank BPH (Poland)
Participating Advisors: Alior Bank, Bank BPH, GE Capital, General Electric
- DIAMOND** Sale of TitanX Engine Cooling ("TitanX") to Tata AutoComp Systems Ltd ("Tata AutoComp")
Participating Advisors: BDA Partners, EQT, Tata AutoComp Systems Ltd, TitanX Engine Cooling



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Transaction of the Year (Over £500MM - £1BN)

- JOINT SAPPHIRE** Joint Venture of SEGRO plc and Roxhill Development Group on a portfolio of big box logistics warehouse development sites
Participating Advisors: Eversheds, Roxhill Development Group, SEGRO PLC
- JOINT SAPPHIRE** Initial Public Offering of Moneta Money Bank
Participating Advisors: Citi, GE Capital International Holdings Corp, General Electric, Goldman Sachs, JPMorgan, Moneta Money Bank
- EMERALD** Sale of 40% of Shares of JSC “Irkutskenergo” by Inter RAO to LLC “Telmamskaya HPP”
Participating Advisors: En+ Group’s EuroSibEnergo, Irkutskenergo, PJSC Inter RAO Sberbank, Telmamskaya HPP LLC, VTB
- DIAMOND** Acquisition of Acciona Windpower by Nordex SE
Participating Advisors: Ernst & Young, Freshfields Bruckhaus Deringer, Warth & Klein Grant Thornton

Transaction of the Year (Over £1BN).

- JOINT SAPPHIRE** Public Takeover of Chemtura by LANXESS AG
Participating Advisors: Chemtura, Eversheds, Lanxess AG
- JOINT SAPPHIRE** Acquisition of Covidien plc, an Irish incorporated, NYSE listed company (“Covidien”) by Medtronic Inc., a Minnesota incorporated, NYSE listed company (“Medtronic”)
Participating Advisors: Acquisition of TRW Automotive by ZF Friedrichshafen AG, A&L Goodbody, Arthur Cox, Cleary Gottlieb Steen & Hamilton, Covidien PLC, Goldman Sachs & Co., Medtronic Inc, Perella Weinberg Partners L.P., Wachtell, Lipton, Rosen & Katz
- EMERALD** Acquisition of TRW Automotive by ZF Friedrichshafen AG
Participating Advisors: TRW Automotive Holdings Corp., ZF Friedrichshafen AG
- DIAMOND** Acquisition of ARM Holdings PLC by SoftBank Group Corp
Participating Advisors: ARM Holdings PLC, The Bank of Japan in Tokyo, Mizhou Securities, SoftBank Group Corp., White & Case

Founders Award

Eversheds Sutherland

Special Judges Award

Mikhail Kuznetsov - TopCompetence